Development Report

April Board Report

Grants

- Grant Funding received in May but not yet included in the Board report: \$35,000 from the Schott Foundation, \$5,000 from RBC Wealth Management and \$2,000 from Emerson.
- Received grant agreement letter from Richard M. Schulze Family Foundation awarding MISF \$35,000. Here is a note Tim received from Steve Hoeppner, VP of the Foundation:
 - o "Thanks a lot for your e-mail and voicemail messages. I was very happy to hear our board sign off on the MISF grant. I know that you, Michelle, and your team will put it to great use. I have just a few more organizations to reach, so it would be fine for you to go ahead and let your board know about the grant. It's been great to work with you and Michelle, and I am looking forward to hearing about the progress that I know you will continue to make at MISF, and about the impact that the Schulze Foundation grant has on your upcoming year's goals. Thanks for all of the work that you and Michelle put into the application and the follow-up to my site visit, and congratulations on the grant! Best wishes,

Steve"

- Waiting to hear on grant applications submitted to Katherine B. Andersen Fund, Xcel Energy Foundation and Pentair Foundation
- Letters of Inquiry have been sent to Gertrude R. Shiely Charitable Trust, Noreen Family Charitable Trust, Arsher Charitable Trust, Charity, Inc., Russell T Lund Charitable Trust and Lanners Foundation. These were identified through the Foundation Search module.

Honor Fund

• End of Year Honor Fund mailing went out on May 22nd. Follow-up calls will be targeted before June 30. Two rounds of end of year emails will be sent to in June requesting donations.

Sponsorships

• Sponsorship requests have been sent out for the August STEM Education Conference. IBM is a new sponsor this year and has committed to a \$1,000 Hospitality sponsorship. Corval Group has also committed to a \$500 Partner sponsorship.

Board Giving

- Goal of 100% participation in Board giving by fiscal year end June 30, 2017.
- Work with Board to continue making new corporate, individual and foundation connections.

Minnesota Inde	ependent School Forum										
Development R	Report										
Fiscal year 201											
Thru April 30th											
Grants		FY17 GOAL			FY17 YTD		FY16 YTD	DONORS	F	FY17 YTD	FY16 YTD
	Capacity	\$	-								
	SCOPE						\$ 50,000.00	Individual			
	Unrestricted	\$	135,000.00	\$	85,000.00		\$ 85,000.00	\$10,000 +		1	2
	SLC	\$	8,000.00	\$	8,000.00		\$ 8,000.00	\$5,000-9,999		1	1
	STEM	\$	200,000.00	\$	155,000.00		\$ 155,000.00	\$2,500-4,999		1	1
		\$	343,000.00	\$	248,000.00		\$ 298,000.00	\$1,000-2,499		7	6
								\$500-999		7	2
Honor Fund								\$1-499		18	17
	Capacity						\$ -			35	29
	Unrestricted	\$	119,250.00	\$	94,036.00		\$ 105,649.34				
		\$	119,250.00	\$	94,036.00		\$ 105,649.34	Corporation/Foundation			
								\$10,000 +		4	6
Sponsorships								\$5,000-9,999		2	1
	Awards	\$	60,000.00	\$	54,250.00		\$ 55,500.00	\$2,500-4,999		12	8
	SLC	\$	20,000.00	\$	16,000.00		\$ 14,500.00	\$1,000-2,499		29	26
	STEM	\$	7,000.00	\$	3,100.00		\$ 8,000.00	\$500-999		22	26
	Seminars	\$	3,000.00				\$ 2,250.00	\$1-499		23	9
		\$	90,000.00	\$	73,350.00		\$ 80,250.00			92	76
TOTAL		\$	552,250.00	\$	415,386.00		\$ 483,899.34	Board Giving			
		1	,	<u> </u>	,		-	Total members		Donors	Total
								19		13	\$20,000.00
In-kind											
	Venue			\$	2,700.00		\$ 1,628.90				
	Misc.										
				\$	2,700.00		\$ 1,628.90				

Minnesota Ind	ependent So	chool Forum						
Grant Pipeline Report								
Fiscal year 2016-17								
thru April 30, 2	2017							
				2016-2017		2016-2017		2016-2017
Deadline Submitted		Source	Purpose		Request	Budget	Approved	YTD
Fall 2016	10/5/2016	3M Foundation	Unrestricted - General Ops	\$	8,000.00	\$ 8,000.00	Approved	\$8,000.00
Fall 2016	10/5/2016	3M Foundation	Restricted - SLC	\$	8,000.00	\$ 8,000.00	Approved	\$8,000.00
Fall 2016	10/5/2016	3M Foundation	Restricted - STEM Prog	\$	155,000.00	\$ 155,000.00	Approved	\$155,000.00
Fall 2016	9/23/2016	General Mills Foundation	Unrestricted - General Ops	\$	30,000.00	\$ 25,000.00	Approved	\$25,000.00
7/19/2016	7/19/2016	Otto Bremer Trust	Unrestricted - General Ops	\$	25,000.00		Declined	\$0.00
Fall 2016	9/21/2016	Hardenbergh Foundation	Unrestricted - General Ops	\$	25,000.00	\$ 25,000.00	Approved	\$25,000.00
January, 2017	1/30/2017	RBC Wealth Management	Unrestricted - General Ops	\$	10,000.00	\$ 5,000.00	Submitted	
Spring 2016	3/30/2016	Rosemount Inc.	Unrestricted - General Ops	\$	5,000.00	\$ 2,000.00	Approved	\$2,000.00
Spring 2017	4/18/2017	Schott Foundation	Restricted - STEM Prog	\$	35,000.00	\$ 30,000.00		
February, 2017	2/16/2017	Xcel Energy Foundation	Restricted - STEM Prog	\$	24,000.00	\$ 15,000.00	Submitted	
1/1/2017	2/14/2017	Richard Schulze Family Foundati	Unrestricted - General Ops	\$	35,000.00	\$ 25,000.00	Submitted	
Fall 2016	11/1/2016	Katherine B. Andersen	Unrestricted - General Ops	\$	50,000.00	\$ 20,000.00	Submitted	
Spring 2017	3/28/2017	Pentair Foundation	Restricted - STEM Prog	\$	25,000.00		Submitted	
Spring 2017		Nicholson Family Foundation	Unrestricted - General Ops					
Fall 2016		WEM Foundation	Unrestricted - General Ops			\$ 25,000.00	Approved	\$25,000.00
Spring 2016	6/8/2016	Bush Foundation (Ecosystem)	Unrestricted - General Ops				Declined	\$0.00
			Total FY16-17	\$	435,000.00	\$ 343,000.00		\$ 248,000.00