

Development Report

November 2nd, 2015, Executive Committee Meeting

Grants

- Submitted grants to 3M, General Mills and Hardenbergh Foundations. Submitted LOI to Schulze Foundation and are waiting for approval to submit a full grant.
- Received notification from the WEM Foundation that we will be receiving a \$25,000 General Operations grant in December.
- Katherine B. Andersen held their grant cycle meeting November 11th and we are waiting to hear if our grant request was approved.
- We will be utilizing our newly purchased Foundation Search software to build a prospect list of new grant funders.

Honor Fund

- Annual Appeal letter was mailed out to nearly 90 donors on October 29th.
- The 2014-2015 Annual Report was mailed out to past donors, President's Cabinet Members and Board members on November 20th. A PDF of the Annual Report was also emailed out to all member school leaders.
- Setting meetings to connect with major donors.

Sponsorships

- Raised \$11,000 in STEM Education Sponsorships with a goal of \$7,000, a 64% increase.
- Raised \$22,500 of the \$28,000 sponsorship goal for the School Leadership Conference. Secured 3 new sponsors but lost a couple from last year because of timing issues.
- Secured 4 workshop sponsors at \$500 each with 2 more to cover before year end.

Board Giving

- Goal of 100% participation in Board giving by fiscal year end June 30, 2016.
- Work with Board to continue making new corporate, individual and foundation connections.

Minnesota Independent School Forum								
Development Report								
Fiscal year 2015-16								
Grants		FY16 GOAL	FY16 YTD	FY15 YTD	DONORS	FY16 YTD	FY15 YTD	
	Capacity	\$ -						
	SCOPE	\$ 50,000.00			Individual			
	Unrestricted	\$ 142,000.00	\$ 2,000.00		\$10,000 +			
	SLC	\$ 8,000.00			\$5,000-9,999			
	STEM	\$ 201,500.00		\$ 30,000.00	\$2,500-4,999			
		\$ 401,500.00	\$ 2,000.00	\$ 30,000.00	\$1,000-2,499	1	1	
					\$500-999	1	1	
Honor Fund					\$1-499	5	5	
	Capacity			\$ -		7	7	
	Unrestricted	\$ 135,000.00	\$ 3,973.68	\$ 4,958.00				
		\$ 135,000.00	\$ 3,973.68	\$ 4,958.00	Corporation/Foundation			
					\$10,000 +		1	
Sponsorships					\$5,000-9,999			
	Awards	\$ 65,000.00		\$ 1,000.00	\$2,500-4,999	4	5	
	SLC	\$ 20,000.00	\$ 14,500.00	\$ 17,000.00	\$1,000-2,499	5	7	
	STEM	\$ 7,000.00	\$ 7,500.00	\$ 6,250.00	\$500-999	11	7	
	Seminars	\$ 3,000.00	\$ 2,000.00		\$1-499	2	2	
		\$ 95,000.00	\$ 24,000.00	\$ 24,250.00		22	22	
In-kind								
	Venue			\$ 2,750.00	Board Giving			
	Misc.		\$ 1,005.00		Total members	Donors	Total	
			\$ 1,005.00	\$ 2,750.00	20	0		
TOTAL		\$ 631,500.00	\$ 30,978.68	\$ 61,958.00				

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Grant Pipeline Report							
Fiscal year 2015-16							
				2015-2016	2015-2016		2015-2016
Deadline	Submitted	Source	Purpose	Request	Budget	Approved	YTD
Fall 2015	9/17/2015	3M Foundation	Unrestricted - General Opps	\$ 8,000.00	\$ 8,000.00		
Fall 2015	9/17/2015	3M Foundation	Restricted - SLC	\$ 8,000.00	\$ 8,000.00		
Fall 2015	9/17/2015	3M Foundation	Restricted - STEM Prog	\$ 125,000.00	\$ 125,000.00		
Fall 2015	9/17/2015	3M Foundation	Restricted - SLC	\$ 30,000.00	\$ 30,000.00		
10/5/15	10/1/2015	General Mills Foundation	Unrestricted - General Opps	\$ 35,000.00	\$ 35,000.00		
2/5/2015	2/4/2015	Otto Bremer Foundation	Unrestricted - General Opps	\$ 40,000.00	\$ 25,000.00	Declined	
Fall 2015	9/23/2015	Hardenbergh Foundation	Unrestricted - General Opps	\$ 20,000.00	\$ 20,000.00		
1/30/2016		RBC Wealth Management	Unrestricted - General Opps	\$ 6,000.00	\$ 6,000.00		
Spring 2016		Rosemount Inc.	Unrestricted - General Opps	\$ 2,000.00	\$ 2,000.00	Approved	\$ 2,000.00
Spring 2016		Schott Foundation	Restricted - STEM Prog	\$ 35,000.00	\$ 30,000.00		
Spring 2016		Xcel Energy Foundation	Restricted - STEM Prog	\$ 20,000.00	\$ 15,000.00		
Fall 2015		American Chemical Society	Restricted - STEM Prog	\$ 1,500.00	\$ 1,500.00		
Jan-16	LOI sent	Richard Schulze Family Foundation	Unrestricted - Capacity Bldg	\$ 35,000.00	\$ 25,000.00		
Fall 2015	6/10/2015	Katherine B. Andersen	Unrestricted - General Opps	\$ 100,000.00			
Spring 2016		Nicholson Family Foundation	Unrestricted - General Opps		\$ 5,000.00		
Fall 2015	11/17/2015	Walter & Leona Schmitt Family Fou	Unrestricted - General Opps		\$ 1,000.00		
		WEM Foundation	Unrestricted - General Opps	\$ 25,000.00		Approved	
			SCOPE		\$ 50,000.00		
			Total FY15-16	\$ 490,500.00	\$ 386,500.00		\$ 2,000.00