# MISF Board of Directors - March 16, 2016 Financial Reports (through February 29, 2016)

## Balance Sheet

- \$10,914 balance in operating reserve (includes \$6,914 remaining from Rosa and \$4,000 designated by budget)
- Currently \$7,000 in the reserve fund part of loan agreement with NAF
- Note Payable
  - Bridge loan paid in full
  - Renewed operating loan for 3 years at 6.5% interest, monthly payment remains at \$2,000

# Income Statement

Major variances year to date:

## Revenue

- Science House Membership
  - Variance offset by same amount on expense side

## Expenses

- Personnel Expenses
  - Under budget Elimination of Director of Membership and Networking position
- Consultants
  - Timing of SCOPE expense, reduced lobbyist expense
- o Computer software and services
  - Budgeted for Raiser's Edge in June, went to a quarterly billing
- o Interest Expense
  - Over budget Addition of bridge loan interest
- Printing
  - Under budget received in-kind gift
- Venue and Food
  - Over budget attendance higher than planned
- Subscription, Dues, Memberships
  - Science House Membership offset by same amount on income side
- School Grants/Scholarship
  - Under budget American Chemical

#### Minnesota Independent School Forum Balance Sheet February 29, 2016

	Prior Year ending 6/30/15	Current Year February 29, 2016
ASSETS		
Current Assets		
Bremer Operating	\$ 34,033	\$ 41,415
Bremer Bank Program	275,609	322,236
Bremer Bank Program-Operating Reserve	6,914	10,914
Bremer Bank Program-Reserve Funds Membership dues Receivable	3,000 4,275	7,000 8,071
Contributions Receivable	44,861	80,888
Prepaid Expenses	13,588	14,662
Total Current Assets	382,280	485,186
Property and Equipment		
Office Equipment	33,774	33,774
Accumul. Deprec.Off.Equip.	(27,649)	(29,126)
Total Property and Equipment	6,125	4,648
Other Assets		
Assets held for deferred comp.	23,940	23,928
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Total Other Assets	23,940	23,928
Total Assets	\$ 412,345	\$ 513,762
LIABILITIES AND FUND BALANCE		
Current Liabilities		
Accounts Payable	\$ 9,970	\$ 6,134
Deferred Revenue	8,836	0
US Bank VISA	1,667	1,295
Note Payable	126,228	66,596
Total Current Liabilities	146,701	74,025
Total Current Engenties	140,701	74,025
Long-Term Liabilities		
Deferred compensation payable	23,940	23,928
Total Long-Term Liabilities	23,940	23,928
Total Liabilities	170,641	97,953
Fund Balance	(784)	(784)
Beginning Balance Equity Fund Balance-Non-restricted	(784) 10,911	(784) (60,231)
Fund Balance-Restricted	302,721	302,721
Net Income	(71,144)	174,103
		7
Total Fund Balance	241,704	415,809
Total Liabilities & Fund Balance	\$ 412,345	\$ 513,762

#### Minnesota Independent School Forum Income Statement For the Eight Months Ending February 29, 2016

Revenues		urrent Mo. Last Year		Current Mo. This Year		ear to Date Last Year		ear to Date This Year	Year to Date Budget	Year to Date Variance
	¢	150	¢	0	¢	124 010	¢	147 211	147 500	(290)
Membership School Dues	\$	150	\$	0	\$	124,010	\$	147,211	147,500	(289)
Science House membershi		0		0		0		2,722	5,000	(2,278)
Associate Membership Du		0		0		1,000		1,000	500	500
Grants		171,000		171,000		293,500		298,000	295,500	2,500
Program Revenue		440		0		25,677		38,865	32,100	6,765
Sponsorships		5,500		19,000		30,700		42,750	29,000	13,750
Honor Fund		55,621		46,033		88,701		88,544	87,500	1,044
In-kind Contributions		850		0		11,978		1,005	0	1,005
Interest Income		57		73		359		360	360	0
Other Income		0		0		6		0	0	0
Total Davanuas	-	222 619	-	226 106		575 021		620 457	507 460	22.007
Total Revenues	-	233,618		236,106		575,931		620,457	597,460	22,997
Expenses										
Salaries		32,482		23,286		260,469		205,869	226,506	(20,637)
Payroll Taxes		2,482		1,782		200,409		15,836	17,329	(1,493)
Unemployment Taxes		2,480		1,782		20,493		13,830	17,329	
1 0										(51)
Health Insurance		2,799		1,742		23,351		15,707	19,800	(4,093)
Life, Disability, Wrkmns C		1,081		746		8,624		6,300	7,200	(900)
Pension Plan Benefits		2,164		1,397		13,720		11,898	13,400	(1,502)
Consultants		3,000		28,000		26,992		49,945	42,650	7,295
Rent and Utilities		1,608		1,627		12,866		13,028	13,293	(265)
Contract Parking		(112)		486		5,615		4,365	5,177	(812)
Telephone		312		254		2,365		2,188	2,721	(533)
Equipment Service Contra		0		0		1,257		535	1,300	(765)
Equipment Lease		244		244		2,406		2,411	2,643	(232)
Computer Software and Se		598		782		4,777		8,121	5,077	3,044
Depreciation		0		0		1,478		1,478	1,480	(2)
Paypal and Merchant Fees		109		176		1,411		1,985	1,600	385
Bank Charges		0		5		0		40	0	40
Interest Expense		419		0		2,885		3,905	3,150	755
Office Supplies		5		90		1,591		873	1,770	(897)
Printing		0		0		1,432		0	1,440	(1,440)
Postage		35		50		905		945	1,191	(246)
Constituency Development		0		98		775		825	995	(170)
Mileage and Parking		104		197		1,862		1,119	2,573	(1,454)
Marketing/PR		106		61		794		1,245	1,004	241
Audit		0		0		11,664		12,200	12,200	0
Accounting Service and Pa		2,230		147		3,725		1,335	1,440	(105)
Pension Plan Expenses		400		395		1,189		1,335	1,440	148
-										
Corporate Insurance		0		0		709		0	0	$\begin{pmatrix} 0 \\ (246) \end{pmatrix}$
Materials		0		0		3,146		299	545	(246)
Venue and Food		870		0		32,872		39,854	33,323	6,531
Meetings		(481)		(150)		834		537	1,025	(488)
Staff Development		232		567		1,795		1,347	1,975	(628)
Subscription, Dues, Memb		559		335		7,969		6,288	8,756	(2,468)
School Grants/Scholarship		0		0		27,480		34,404	35,904	(1,500)
Miscellaneous		(150)		0		(150)		(20)	0	(20)
In Kind Distribution	-	850		0		7,198		0	0	0
Total Expenses	-	52,015	-	62,364		494,658		446,354	468,862	(22,508)
Net Income	\$	181,603	\$	173,742	\$	81,273	\$	174,103	128,598	45,505
	-		-							

### Minnesota Independent School Forum Cashflow FY 2015-16

Month:	March	April	Мау	June	Total
	Estimate	Estimate	Estimate	Estimate	
Cash on Hand (beginning cash)	41,415	54,912	53,496	42,954	41,415
RECEIPTS from Support					
Grants - confirmed	20,000				20,000
Grants - anticipated annual			11,000		11,000
Grants - anticipated capacity					0
Grants variable					0
Individual contributions	22,000	3,000	20,000	8,500	53,500
					0
Capacity Building					0
Sponsorships	10,000	35,000	9,000	1,000	55,000
					0
Funds released from restricted	8,400	8,300	91,000	8,300	116,000
					0
RECEIPTS from Revenue					
Membership School Dues				ļ	0
Science House Dues					0
Associate Membership Dues					0
STEM Registration					0
SLC Registration					0
Seminars	400	400		800	1,600
Awards Registrations		5,000	2,500		7,500
RECEIPTS from other sources					-
Other Income					0
Bridge Loan					0
Operating Reserves					0
Bank interest	50	50	50	50	200
TOTAL RECEIPTS	60,850	51,750	133,550	18,650	264,800
DISBURSEMENTS for Operations					
Salaries	23,286	23,286	23,286	23,286	93,144
Payroll taxes					
	,				
	1,781	1,781	1,781	1,781	7,124
Unemployment Taxes	1,781 30	1,781 30	1,781 25	1,781 20	7,124 105
Unemployment Taxes Health Insurance	1,781 30 1,742	1,781 30 1,742	1,781 25 1,742	1,781 20 1,742	7,124 105 6,968
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp	1,781 30 1,742 747	1,781 30 1,742 747	1,781 25 1,742 747	1,781 20 1,742 747	7,124 105 6,968 2,988
Unemployment Taxes Health Insurance	1,781 30 1,742 747 <u>1,397</u>	1,781 30 1,742 747 <u>1,397</u>	1,781 25 1,742 747 <u>1,397</u>	1,781 20 1,742 747 <u>1,397</u>	7,124 105 6,968 2,988 5,588
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement	1,781 30 1,742 747	1,781 30 1,742 747	1,781 25 1,742 747	1,781 20 1,742 747	7,124 105 6,968 2,988
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement	1,781 30 1,742 747 <u>1,397</u>	1,781 30 1,742 747 <u>1,397</u>	1,781 25 1,742 747 <u>1,397</u>	1,781 20 1,742 747 <u>1,397</u>	7,124 105 6,968 2,988 5,588
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan	1,781 30 1,742 747 <u>1,397</u>	1,781 30 1,742 747 <u>1,397</u>	1,781 25 1,742 747 <u>1,397</u>	1,781 20 1,742 747 <u>1,397</u>	7,124 105 6,968 2,988 5,588 115,917
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan	1,781 30 1,742 747 <u>1,397</u> 28,983	1,781 30 1,742 747 <u>1,397</u>	1,781 25 1,742 747 <u>1,397</u>	1,781 20 1,742 747 <u>1,397</u>	7,124 105 6,968 2,988 5,588 115,917 0
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan Margo	1,781 30 1,742 747 <u>1,397</u>	1,781 30 1,742 747 <u>1,397</u> 28,983	1,781 25 1,742 747 <u>1,397</u> 28,978	1,781 20 1,742 747 <u>1,397</u> 28,973	7,124 105 6,968 2,988 5,588 115,917 0 0
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan	1,781 30 1,742 747 <u>1,397</u> 28,983	1,781 30 1,742 747 <u>1,397</u> 28,983	1,781 25 1,742 747 <u>1,397</u> 28,978	1,781 20 1,742 747 <u>1,397</u> 28,973	7,124 105 6,968 2,988 5,588 115,917 0 0 12,000
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan Margo SCOPE study	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000	1,781 30 1,742 747 <u>1,397</u> 28,983	1,781 25 1,742 747 <u>1,397</u> 28,978	1,781 20 1,742 747 <u>1,397</u> 28,973 3,000	7,124 105 6,968 2,988 5,588 115,917 0 0 0 12,000 0
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan Margo SCOPE study Lobbyist	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000	1,781 30 1,742 747 <u>1,397</u> 28,983	1,781 25 1,742 747 <u>1,397</u> 28,978 3,000	1,781 20 1,742 747 <u>1,397</u> 28,973 3,000	7,124 105 6,968 2,988 5,588 115,917 0 0 0 12,000 0
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan Margo SCOPE study Lobbyist Website consultant Awards consultant	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000	1,781 25 1,742 747 <u>1,397</u> 28,978 3,000	1,781 20 1,742 747 <u>1,397</u> 28,973 3,000	7,124 105 6,968 2,988 5,588 115,917 0 0 0 12,000 0 6,000
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan Margo SCOPE study Lobbyist Website consultant	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000 3,500	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000 3,000 3,500	1,781 25 1,742 747 <u>1,397</u> 28,978 3,000 6,500	1,781 20 1,742 747 <u>1,397</u> 28,973 3,000 2,500	7,124 105 6,968 2,988 5,588 115,917 0 0 12,000 0 12,000 0 6,000 3,500
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan Margo SCOPE study Lobbyist Website consultant Awards consultant	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000 3,500	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000 3,000 3,500	1,781 25 1,742 747 <u>1,397</u> 28,978 3,000 6,500	1,781 20 1,742 747 <u>1,397</u> 28,973 3,000 2,500	7,124 105 6,968 2,988 5,588 115,917 0 0 12,000 0 12,000 0 6,000 3,500
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan Margo SCOPE study Lobbyist Website consultant Awards consultant TOTAL CONSULTANTS	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000 3,500 6,500	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000 3,000 3,500 6,500	1,781 25 1,742 747 <u>1,397</u> 28,978 3,000 6,500 9,500	1,781 20 1,742 747 <u>1,397</u> 28,973 3,000 2,500 5,500	7,124 105 6,968 2,988 5,588 115,917 0 0 12,000 0 12,000 0 6,000 3,500 28,000
Unemployment Taxes Health Insurance Life, Disability, Wrkmns Comp Retirement TOTAL STAFFING Stragetic Plan Barry Sullivan Margo SCOPE study Lobbyist Website consultant Awards consultant TOTAL CONSULTANTS Rent	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000 3,500 6,500 1,662	1,781 30 1,742 747 <u>1,397</u> 28,983 3,000 3,000 3,500 6,500 1,682	1,781 25 1,742 747 <u>1,397</u> 28,978 3,000 6,500 9,500 1,682	1,781 20 1,742 747 <u>1,397</u> 28,973 3,000 2,500 5,500 1,682	7,124 105 6,968 2,988 5,588 115,917 0 0 0 12,000 0 12,000 0 6,000 3,500 28,000

### Minnesota Independent School Forum Cashflow FY 2015-16

Month:	March	April	Мау	June	Total
	Estimate	Estimate	Estimate	Estimate	
Equipment leases	280	513	280	280	1,353
Computer Software and Srvcs	581	1,448	1,081	581	3,691
Paypal and Merchant Srvcs fees	200	200	200	200	800
Bank Charges	5	5	5	5	20
Office Supplies	200	200	200	200	800
Printing	10	1,760	0	40	1,810
Postage	180	70	120	115	485
Constituency Development	145	450	30	20	645
Mileage and Parking	362	245	220	165	992
Marketing/PR	85	135	285	85	590
Audit					0
Accounting & Payroll Service	180	180	180	180	720
Pension Plan Expenses	400			400	800
Insurance		2,010			2,010
Materials	505	4,005	0	10	4,520
Venue and Food	375	375	11,750	750	13,250
Meetings	150	100	100	125	475
Staff Development	1,325	520	100	550	2,495
Subscriptions, Dues and Mbrshp					0
Grants/Scholarships			85,596		85,596
Misc.					0
TOTAL OPERATING DISBURSEMENTS	43,153	50,166	141,092	40,886	275,297
DISBURSEMENTS for Financing					
Bridge Loan					0
Loan payments	1,623	1,623	1,623	1,623	6,492
Interest	377	377	377	377	1,508
Reserve fund	500	500	500	500	2,000
DISBURSEMENTS other expndtrs					
Operating reserve	500	500	500	500	2,000
Chairs	1,200				1,200
TOTAL DISBURSEMENTS	47,353	53,166	144,092	43,886	288,497
NET CASH FOR THE PERIOD	13,497	(1,416)	(10,542)	(25,236)	(23,697)
ENDING CASH	54,912	53,496	42,954	17,718	17,718

# MISF Operating Reserve Fund

Date	Action	Amount	Reason
05/13/13	Deposit	194,128.30	Rec'd check
09/09/13	Deposit	15,785.20	add'l gift
		209,913.50	
05/13/13	Withdrawal	(21,000.00)	Pay back restricted funds that were borrowed
05/29/13	Withdrawal	(7,500.00)	invoices -see May ck register tab
05/31/13	Withdrawal	(12,000.00)	5/31/13 payroll
06/13/13	Withdrawal	(19,500.00)	invoices -see June ck register tab
06/15/13	Withdrawal	(12,000.00)	6/15/13 payroll
06/28/13	Withdrawal	(23,000.00)	6/28/13 payroll and payables, see g.l. June tab
	FY 13 Total	(95,000.00)	
07/12/13	Withdrawal	(13,000.00)	
07/29/13	Repayment	20,000.00	General Mills check
12/13/13	Withdrawal	(13,000.00)	12/13/13 payroll
04/04/14	Withdrawal	(12,000.00)	payables
06/12/14	Withdrawal	(25,000.00)	payroll and invoices
06/26/14	Withdrawal	(15,000.00)	6/30/14 payroll
	FY 14 Total	(58,000.00)	
04/24/15	Withdrawal	(25,000.00)	
05/29/15	Withdrawal	(25,000.00)	invoices due June 1st
	FY 15 Total	(50,000.00)	
07/21/15		F00.00	Designated budget item
07/31/15	July deposit		Designated budget item
08/31/15 09/30/15	August deposit September deposit	500.00 500.00	Designated budget item Designated budget item
10/31/15	October deposit	500.00	Designated budget item
11/30/15	November deposit		Designated budget item
12/31/15	December deposit	500.00	Designated budget item
01/31/16	January deposit	500.00	Designated budget item
01/31/16	February deposit	500.00	
02/29/10		500.00	
	FY 16 Total	4,000.00	
	BALANCE	10,913.50	

#### Minnesota Independent School Forum, Inc. Unrestricted and Restricted Funds

As of Feb. 29, 2016	All Pro	Total	
		Unrestricted	
	Unrestricted	Restricted	and Rstrctd
Revenues			
Membership School Dues	147,211	0	147,211
Science House membership	2,722	0	2,722
Associate Membership Dues	1,000	0	1,000
Grants	85,000	213,000	298,000
Program Revenues	38,865	0	38,865
Sponsorships	42,750	0	42,750
Honor Fund	88,544	0	88,544
In-Kind Contributions	1,005	0	1,005
Interest Income	360	0	360
Gain on Sale of Investment	0	0	0
Other Income	0	0	0
Net Assets Released from Restricti	0 152,643	0 (152,643)	0
	·		
Total Revenues	560,100	60,357	620,457
Expenses			
Salaries	205,868	0	205,868
Payroll Taxes	15,835	0	15,835
Unemployment Taxes	144	0	13,833
Health Insurance	15,707	0	15,707
Life, Disability, Wrkmns Comp	6,301	0	6,301
Pension Plan Benefits	11,899	0	11,899
Consultants	50,340	0	50,340
Rent and Utilities	13,029	0	13,029
Contract Parking	4,365	0	4,365
Telephone	2,187	0	2,187
Equipment Service Contract	534	0	534
Equipment Lease	2,410 8,121	0	2,410
Computer Software and Services Depreciation	1,478	0	8,121 1,478
Paypal and Merchant Fees	1,984	0	1,984
Bank Charges	40	0	40
Interest Expense	3,905	0	3,905
Office Supplies	873	0	873
Printing	0	0	0
Postage	945	0	945
Constituency Development	824	0	824
Mileage and Parking	1,119	0	1,119
Marketing/PR	1,246	0	1,246
Audit	12,200	0	12,200
Accounting Service and Payroll	1,335	0	1,335
Pension Plan Expense Corporate insurance	953 0	0	<u>953</u> 0
Materials	299	0	299
Venue and Food	39,854	0	39,854
Meetings	537	0	537
Staff Development	1,347	0	1,347
Subscription, Dues, Memberships	6,289	0	6,289
School grants/scholarships	34,404	0	34,404
Miscellaneous	(20)	0	(20)
In-kind Distribution	0	0	0
Total Expenses	446,352	0	446,352
Change in Net Assets	113,747	60,357	174,104
Net Assets Beginning of Period	(61,017)	302,721	241,704
Net Assets end of period	52,730	363,078	415,808
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### Minnesota Independent School Forum Separation of Commingled Funds

Currently MISF has two bank accounts with Bremer Bank. Our checking account is used for operations, i.e., unrestricted funds, and savings account is for programs (restricted funds) and reserve funds. The savings account now has restricted and reserve funds commingled.

Our chart of accounts reflects the two bank accounts. Sound accounting practice requires we know the amount for restricted funds and reserves.

Balances are tracked for each account in an Excel spreadsheet. For board and external reporting purposes, we provide a breakdown between restricted dollars and reserve dollars in the savings account. The balance sheet pulled directly from the accounting software does not reflect this automatically since the funds are in one account. On a monthly basis, our business manager transfers the balance sheet to an Excel document and then adjusts the line item for the savings account to reflect the breakdown of restricted and reserve funds.

We recommend establishing a third bank account, either at Bremer or at a different institution, and set up another account on the chart of accounts to ensure accurate and timely reporting. This would bring efficiency to the monthly process and limit possibility of mistakes and errors through manual entry. There would be no need to use Excel to track and separate the commingled funds.

As of January 31, 2016, the balance in restricted funds is \$190,062 and the balance in reserves is \$16,914. At present, the funds are commingled in the **Money Market Investment** account at Bremer Bank.

Separating the reserves from the restricted funds at Bremer Bank could drop us into a lower interest rate for the reserves fund account (from .16% to .11%). The restricted funds rate would remain at .16%. Splitting the funds to another institution may create another relationship for MISF.