Executive Committee – September 5, 2018 Financial Reports – reflecting FY18

Balance Sheet

- Loan retired on June 29, 2018 due to strong cash position, did not need to access reserves
- Accounts Receivable includes School Leadership Conf. sponsorship money
- Contributions Receivable includes 3M and Xcel grants payments expected in FY19

Income Statement

Major variances FY18:

Revenue

- o Grants
 - Katherine B. Andersen received double grant of \$50,000, budgeted \$20,000
 - General Mills received \$5,000 more than budgeted
 - WEM Foundation no contribution received, budgeted \$25,000
 - 3M received additional \$5,000 pass through grant
 - Xcel received \$4,000 more than budgeted
 - 3M received \$145,500 additional grant due to grant cycle change
- o Program Revenue
 - Attendance lower at conferences than anticipated
- o Sponsorships
 - Although we exceeded budgeted amount for School Leadership Conference the Education Awards was \$6,000 under the goal of \$55,000.

Expenses

- o Employee Expense
 - Under budget Staff turnover, health insurance budgeted for all, but not used by all
- Direct Program Expense
 - Under budget Attendance lower at conferences than anticipated

Notes for FY19 (through July 31, 2018)

Balance sheet

o Accounts receivable - reflects all membership revenue invoiced in July

Income statement

- Variance in membership revenue sent invoices this year vs. "quotes" last year
- Variance on grant line when preparing FY19 budget, we did not know the timeline of 2nd 3M grant. Grants were approved and booked in FY18.

Minnesota Independent School Forum Balance Sheet June 30, 2018

ASSETS	Prior Year ending 6/30/18		Current Year June 30, 2018	
Current Assets Bremer Bank Operating Bremer Bank Program Bremer Bank Reserve Accounts Receivable Contributions Receivable Prepaid Expenses	\$	44,881 248,782 32,981 1,300 46,363 14,600	\$	48,850 253,032 45,082 6,380 187,753 13,285
Total Current Assets		388,907		554,382
Property and Equipment Office Equipment Accumul. Deprec.Off.Equip. Total Property and Equipment		40,774 (28,179) 12,595	-	35,290 (26,283) 9,007
Other Assets		12,000		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
			-	
Total Other Assets		0	-	0
Total Assets	\$	401,502	\$ =	563,389
LIABILITIES AND FUND BALANCE Current Liabilities				
Accounts Payable Wages Payable FICA Withholding Retirement W/H Payable Deferred Revenue US Bank VISA Note Payable Total Current Liabilities	\$	2,255 3,708 284 222 9,563 1,276 39,200 56,508	\$	8,923 0 0 5,350 1,275 0 15,548
		50,500		15,510
Long-Term Liabilities			-	
Total Long-Term Liabilities		0	-	0
Total Liabilities		56,508		15,548
Fund Balance Beginning Balance Equity Fund Balance-Non-restricted Fund Balance-Restricted Net Income		(784) 53,667 296,093 (3,982)	_	(784) (85,617) 431,391 202,851
Total Fund Balance		344,994	_	547,841
Total Liabilities & Fund Balance	\$	401,502	\$ =	563,389

Minnesota Independent School Forum Income Statement For the Twelve Months Ending June 30, 2018

Revenues	Current Mo. Last Year	Current Mo. This Year	Year to Date Last Year	Year to Date This Year	Year to Date Budget	Year to Date Variance
Membership School Dues	\$ 0	\$ 0	\$ 139,578	\$ 146,269	145,000	1,269
Science House Membershi	φ 0 0	φ 0 0	¢ 135,576 2,597	2,693	2,500	1,203
Associate Membership Du	ů 0	ů 0	1.000	1.000	1.000	0
Grants	58,500	204,500	348,500	525,500	361.000	164,500
Program Revenue	175	295	42.945	34,652	44.000	(9,348)
Sponsorships	0	1,000	74,350	74,500	80,000	(5,500)
Honor Fund	5,680	11,384	110,121	111,537	116,500	(4,963)
In-kind Contributions	0	0	2,700	3,232	0	3,232
Interest Income	89	118	936	1,253	600	653
Other Income	0	0	10	0	0	0
Total Revenues	64,444	217,297	722,737	900,636	750,600	150,036
Expenses						
Employee Expense	34,479	40,041	366,327	375,832	382,338	(6,506)
Fees-Outside Services	7,155	3,307	97,473	67,138	72,535	(5,397)
Occupancy	2,154	3,776	24.953	25,769	26,161	(392)
Office Expenses	4,305	3,964	40,280	41,499	48,851	(7,352)
Interest, Insurance and Fee	795	412	7,706	6,139	6,835	(696)
Direct Program Expense	3,825	422	189,980	181,408	190,381	(8,973)
Total Expenses	52,713	51,922	726,719	697,785	727,101	(29,316)
Net Income	\$ 11,731	\$ 165,375	\$ (3,982)	\$ 202,851	23,499	179,352

Minnesota Independent School Forum, Inc. Unrestricted and Restricted Funds

	Unrestrict						
As of June 30, 2018	Unrestricted	Restricted	and Rstrctd				
,							
	Total	Total	Total				
Revenues							
Membership School Dues	146,269	0	146,269				
Science House membership	2,693	0	2,693				
Associate Membership Dues	1,000	0	1,000				
Grants	147,000	378,500	525,500				
Program Revenues	34,652	0	34,652				
Sponsorships	74,500	0	74,500				
Honor Fund	66,042	45,495	111,537				
In-Kind Contributions	3,232	0	3,232				
Interest Income	1,253	0	1,253				
Gain on Sale of Investment	0	0	0				
Other Income	0	0	0				
	0	0	0				
Net Assets Released from Restriction	288,697	(288,697)	0				
Tatal David and	765 227	425 200	000.025				
Total Revenues	765,337	135,298	900,635				
-							
Expenses	275 020		275.020				
Employee Expense	375,838		375,838				
Fees-Outside Services	67,139		67,139				
Occupancy Expenses	25,768		25,768				
Office Expenses	41,497		41,497				
Interest, Insurance and Fees	6,138		6,138				
Direct Program Expenses	181,408		181,408				
			0				
Total Expenses	697,788	0	697,788				
Change in Net Assets	67,549	135,298	202,848				
	07,545	133,230	202,040				
Net Assets Beginning of Period	48,900	296,093	344,993				
Net Assets end of period	116,449	431,391	547,841				
Net Assets by restriction							
School Leadership Conference		0					
Fundraising		21,253					
STEM		410,139					
Total		431,391					