

**Development Report
(June 2019 Executive Cmte. Meeting)**

Grants

- Submitted a grant to Rosemount Inc./Emerson - \$2000 has been pledged. Working to schedule a meeting to provide a STEM program update and build relationship. Parent company, Emerson and Emerson is providing significant STEM funding throughout the US.
- 3M invited us to apply for a \$50,000 in STEM funding, \$10,000 less than the prior year. STEM grant was submitted on April 29, 2019 for \$50,000 to support the STEM Community Partnership Program. Grant notification should be sometime in June, 2019.
- Submitted grant requests to HB Fuller and nVent for \$10,000 for STEM.
- A grant request for \$50,000 was submitted to the Schott Foundation at an annual meeting in April. The grant has been approved for \$50,000.
- Worked with Science from Scientists (STEM Community Partner) to submit an LOI to the Richard Schulze Family Foundation to support programming at MISF schools for \$10,000. They have been invited to apply for a grant for \$10,000.
- Science from Scientists (STEM Community Partner) received funding from the Cargill Foundation to support their Community Partnership program. They have allocated \$10,000 of these grants funds to MISF member schools for the 2019/20 school year.
- Introduced a new STEM Community Partnership to schools, We Share Solar. This organization works with schools, grades 7th – 9th, to build a solar suitcase that is deployed to East Africa and Haiti to bring light to communities and schools that do not have power. Funding for this program is being provided by We Share Solar from a grant from Wells Fargo. MISF coordinated the application process. Cristo Rey, Notre Dame Academy and Maranatha Christian Academy have been chosen to participate in 2019/20 school year. This partnership brings \$12,000 in STEM programming to each participating school. Many member schools were interested in this program. Working to secure funding for more schools to participate.
- Met with Jessica Aleshire, Global Community Engagement at Boston Scientific to thank for past sponsorship support and explore future STEM program support. Meeting was very positive. We will submit a grant by Sept. 1, 2019 to support the STEM program.
- A grant prospect list has been created. Many of these grants require a LOI to be submitted prior to applying for a grant. See grant timeline for more details.

Honor Fund

- Spring Appeal letter was mailed out in March to previous donors and new contacts.
- Year-End appeal will be mailed, and sent electronically the first week in June.

Sponsorships

Education Awards Sponsorship – Goal \$55,000

- Sponsorship \$54,500
- In-kind - \$2200
- **Total Sponsorship = \$56, 700**

STEM Education Conference Sponsorship 2019/20 – Goal \$4000

- Total Sponsorship to date = \$2500

School Leadership Conference Sponsorship 2019/20 – Goal \$17,000

- Total Sponsorship to date = \$4500

Membership Services Sponsorship 2019/20 – Goal \$4000

- Total Sponsorship to date - \$2000

Board Giving

- To date 56% of the Board of Directors have made a personal gift to the honor fund.
- Goal of 100% financial participation in Board giving by fiscal year end June 30, 2019 - currently, 5 board members have participated in the 2018-19 honor fund.

Minnesota Independent School Forum								
Development Report								
Fiscal year 2018-19								
Thru 1/31/19								
Grants		FY19 GOAL	FY 19 YTD	FY18 YTD	DONORS	FY 19 YTD	FY18 YTD	
	Unrestricted	\$110,000.00	\$25,000.00	\$115,000.00	\$10,000 +	1	1	
	SLC	\$0.00	\$0.00	\$0.00	\$5,000-9,999	1	0	
	STEM	\$207,500.00	\$15,000.00	\$206,000.00	\$2,500-4,999		2	
		\$317,500.00	\$40,000.00	\$321,000.00	\$1,000-2,499	1	5	
					\$500-999	3	3	
Honor Fund					\$1-499	22	14	
						28	25	
	Unrestricted	\$126,823.00	\$99,587.78	\$100,153.00	Corporation/Foundation			
		\$126,823.00	\$99,587.78	\$100,153.00	\$10,000 +	3	5	
					\$5,000-9,999	1	1	
Sponsorships					\$2,500-4,999			
	Awards	\$55,000.00	\$54,500.00	\$49,000.00	\$1,000-2,499	6	7	
	SLC	\$17,000.00	\$19,000.00	\$17,750.00	\$500-999		2	
	STEM	\$8,000.00	\$4,500.00	\$6,250.00	\$1-499	6	5	
	Seminars/Enews	\$1,500.00	\$4,000.00	\$500.00		16	20	
		\$81,500.00	\$82,000.00	\$73,500.00	Sponsors			
					\$10,000 +			
TOTAL		\$525,823.00	\$221,587.78	\$494,653.00	\$5,000-9,999	3	2	
					\$2,500-4,999	10	11	
					\$1,000-2,499	20	19	
In-Kind					\$500-999	10	9	
	Venue		\$2,200.00	\$2,482.00	\$1-499	3	3	
	Misc.		\$2,450.00	\$750.00		46	44	
					Board Giving FY 19			
		\$0.00	\$4,650.00	\$3,232.00	Total members	Donors	Total FY 19	%
					17	9	\$8,350.00	56%
					Board Giving FY 18			
					Total members	Donors	Total FY 18	%
					18	17	\$10,043.10	94%
					Board Giving FY 17			
					Total members	Donors	Total FY 17	%
					20	18	\$24,496.97	90%

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Grant Pipeline Report							
Fiscal Year 2018-2019							
			2018-2019	2018-2019		2018-2019	
Source	Deadline	Purpose	Request	Budget		YTD	Reports Due/Comments
Schott Foundation	Submitted 5/15/18	STEM - Community Partnership	\$15,000.00		Approved	\$15,000.00	
Bush Foundation (Ecosystem)	Submitted 7/31/18	Unrestricted - General Ops		\$ -	Declined		Leadership track - Declined for 3rd time
Old National Bank Foundation	Ongoing	Event Sponsorship	\$1,500.00	\$ -	Declined		School Leadership Conference
St. Paul Foundation	Submit LOI - submitted 9/2018	Mgmt Improvement Fund		\$ -	No Reply to LOI		Submitted inquiry on 8-22-18, resubmitted on 11-12-18, review pholanthropic, and gift planning teams
Katherine B. Andersen	Ongoing - fall meeting	Unrestricted - General Ops		\$ -	Declined		\$50,000 gift was intended to be a two year gift. No gift this year - schedule a meeting in the fall 2019
Hardenbergh Foundation	Fall 2018	Unrestricted - General Ops	\$25,000.00	\$ 25,000.00	Approved	\$25,000.00	
WEM Foundation	Fall 2018	Unrestricted - General Ops	\$25,000.00	\$ -	Not a fit		Remain in communcation for 2019-20
General Mills Foundation	Fall 2018	Unrestricted - General Ops	\$30,000.00	\$ -	?		Realigned giving priorities, need to reassess on fit to their new guidelines
Otto Bremer Trust	10/1/2018	Unrestricted - General Ops	\$0.00	\$ -	Not a fit		
Richard Schulze Family Foundation	Submitted 11/29/18	Unrestricted - General Ops	\$37,500.00	\$ 35,000.00	Pledged	\$35,000.00	Site visit on 1/14/19
	Submitted 3/26/19	Final Report	--	---	Completed	\$0.00	
Bush Foundation	Submitted 1/19/19	Sponsorship - SEC & SLC	\$10,000.00	\$ -	Declined		
RBC Wealth Management	Submitted 1/25/19	Unrestricted - General Ops	\$10,000.00	\$ 5,000.00	Declined		
Polymet Mining - NEW	Submitted 2/22/19	Restricted - STEM Program	\$5,000.00	\$ -	Pending		
Lanners Family Foundation - NEW	Submitted 2/22/19	Restricted - Membership	\$5,000.00	\$ -	Pending		
Old National Bank Foundation - NEW	Submitted 2/6/19	Sponsorship for ED Awards	\$5,000.00	\$ -	Pending		
Xcel Energy Foundation	Submitted 2/26/19	Restricted - STEM Prog	\$25,000.00	\$ 22,000.00	Pending		
	Submitted 3/26/19	Final Report	--	--	Completed		
Rosemount Inc./Emerson	Submitted 3/18/19	Unrestricted - General Ops	\$5,000.00	\$ 2,000.00	Pledged	\$2,000.00	
HB Fuller - NEW	Submitted 3/30/19	Restricted - STEM Program	\$10,000.00		Pending		
Schott Foundation	Submitted 4/5/19	Restricted - STEM Prog	\$50,000.00	\$ 40,000.00	Approved Invitation in March	\$50,000.00	No Report - Personal Spring Visit
3M Foundation	Submitted 4/30/19	Restricted - STEM Prog	\$50,000.00	\$ 145,500.00			Application will be released in late March
nVent - NEW	Submitted 5/29/10	Restricted - STEM Prog	\$10,000.00	\$ -			
The Gertrude R. Shiely Charitable Trust	In Process	Unrestricted - General Ops	\$10,000.00	\$ -			
Ciresi Walburn Foundatio for Children	In Process	Unrestricted - General Ops					Declined, apply again in Spring 2019
Misc Grants - see prospect list	Throughout year			\$ 43,000.00			
		Total FY18 - 19	\$329,000.00	\$317,500.00		\$127,000.00	