

Development Report FY 2019/20
March 2020

Grants

- 2/26/20 – Meeting with Jackie Berry at 3M to provide annual STEM program update. Jackie seemed very pleased with the progress we have made to serve underserved schools with the 3M grant. Last year we were invited to apply for a \$50,000 grant and were awarded \$40,000. We will receive a grant invitation at the end of March, with an increase to apply for \$60,000 this year. Also, she is open to supporting a broader STEM grant request as long as the program deliverables continue to serve underserved schools.
- MISF submitted an EcoSystem grant request to the Bush Foundation under the category - Leadership: Inspire, Equip and Connect leaders. Applications will be reviewed in Feb./Mar. to select applicants to move forward in the process in April.
- The grant request to Donaldson Foundation was denied but a follow-up call encouraged MISF to apply again. Future applications are strengthened with involvement of Donaldson employees at MISF. Lisa followed up with information about opportunities available on the STEM Advisory Committee.
- MISF applied for a grant with the Gertrude R. Shiely Charitable Trust in Nov., 2019. The outcome of this request is pending. An inquiry has been sent to check on status of the grant request.
- A grant request was submitted to the Richard M. Schultz Family Foundation for \$40,000 in General Operations support. A site visit with Steve Hoepfner on 1/24/20 went well. He encouraged us to think broader in our future asks to the foundation. Grants will be awarded in June 2020.
- The grant request to the Minneapolis Foundation/Protolabs was denied but a follow-up indicated strong interest from the foundation and Protolabs. We were highly encouraged to apply again. Future applications are strengthened with involvement of Protolabs employees at MISF. Lisa followed up with information about opportunities available on the STEM Advisory Committee.
- The WEM Foundation awarded MISF a General Operations Grant for \$20,000.
- Lisa is working with Kevin McCloughan to connect MISF to the right internal person at Ryan Companies to share the impact of our work. We have also inquired with Ryan Companies about interest in sponsorship of the Education Awards.
- Boston Scientific awarded MISF a \$20,000 grant to support the STEM Community Partnership Program for the 2020/21 school year. This support will help fund year three programming with Science from Scientist (SfS) at 9 metro schools that serve 40% and above students on Free and Reduced lunch.
- A grant request was submitted to Paul Verret, the fund advisor for the Katherine B. Andersen of The Saint Paul Foundation. The request was for \$50,000, \$25,000 per year for two (2) years beginning in the spring of 2020 for General Operations support. This grant request is still pending.
- A grant prospect list has been created. See grant timeline for more details.

Honor Fund

- We received a gift of \$27,000 from a generous, committed donor

- New/Renewed Gifts – \$6000 was secured from new or lapsed donors to MISF
- Thank you calls to honor fund contributors were completed. Working to secure meetings with many long term supporters.

Sponsorships

Meetings with New Sponsor Prospects

- Roger Negaard – Ultra Durable Technologies

MN Private and Independent Education Awards 2020 (\$45,250 secured towards goal of \$50,000)

- Presenting Sponsor – Rosa Miller (Board emeritus)
- Premier Sponsor - Mairs & Power
- Leadership Award – Mitra Chemical Consulting (Sumita and Sam Mitra) and RBC Wealth Management
- Honor Teacher – Hamline University (Lynn Farmer) and Boyum/Phil Paquette
- Awards Sponsor – Xcel Energy (Michael Lamb) 2 additional available
- STEM Educator Sponsor – Boston Scientific
- Hospitality Sponsor – Boulay/Greg Margarit and Premier Bank
- Technology Sponsor – Bethel University
- Education/Nominee Sponsor – Ulteig and Minnesota Private Colleges 2 additional available
- Table Sponsors – Redpath, Hellmuth & Johnson, Teri and Kevin McCloughan
- Advertisements – Bremer Bank, Platinum Bank, Premier Bank

School Leadership Conference Sponsorship 2019

- Total Sponsorship 2019- \$24,000
- Last year - \$19,000

STEM Education Conference Sponsorship 2019

- Total Sponsorship 2019 - \$5350
- Last year - \$4750

MISF								
Development Report								
FY 2019-20								
Thru Jan. 31, 2020								
Grants		FY20 GOAL	FY 20 YTD	FY19 YTD	Donors	FY 20 YTD	FY19 YTD	
Unrestricted		\$62,000.00	\$45,000.00	\$25,000.00	\$10,000 +	1	2	
SLC		\$0.00			\$5,000-9,999	1		
STEM		\$122,000.00	\$60,000.00	\$15,000.00	\$2,500-4,999	1		
		\$184,000.00	\$105,000.00	\$40,000.00	\$1,000-2,499		1	
					\$500-999	7	2	
Honor Fund					\$1-499	19	22	
						29	27	
Honor Fund/Unrestricted		\$157,500.00	\$60,629.90	\$91,939.40	Corporation/Foundation			
		\$157,500.00	\$60,629.90	\$91,939.40	\$10,000 +	5	1	
					\$5,000-9,999		1	
Sponsorships					\$2,500-4,999	1		
Awards		\$50,000.00	\$4,000.00		\$1,000-2,499	4	6	
SLC		\$19,000.00	\$24,000.00	\$19,000.00	\$500-999			
STEM		\$8,000.00	\$5,350.00	\$4,000.00	\$1-499	6	7	
Seminars/Enews		\$3,500.00	\$3,500.00	\$1,000.00		16	15	
		\$80,500.00	\$36,850.00	\$24,000.00	Sponsors			
					\$10,000 +			
TOTAL		\$422,000.00	\$202,479.90	\$155,939.40	\$5,000-9,999	2	1	
					\$2,500-4,999	6	2	
					\$1,000-2,499	8	7	
In-Kind					\$500-999	7	3	
Venue					\$1-499	4	4	
Misc.						27	17	
		\$0.00	\$0.00	\$0.00	Board Giving FY 20			
					Total Members	Donors	Total FY 20	%
					16	7	\$2,200	6%
					Board Giving FY 19			
					Total members	Donors	Total FY 19	%
					17	16	\$13,300.00	94%
					Board Giving FY 18			
					Total members	Donors	Total FY 18	%
					18	17	\$10,043.10	94%
					Board Giving FY 17			
					Total members	Donors	Total FY 17	%
					20	18	\$24,496.97	90%

Grant Pipeline Report
FY 2019/2020 - updated 2/26/2020

Source	Deadline	Purpose	Request	Budget	Status	YTD
Boston Scientific	Submitted 8/28/19 - NEW	Restricted - STEM CP (SfS)	\$30,000.00	\$0.00	Awarded	\$20,000.00
Hardenbergh Foundation	Submitted 9/12/19	Unrestricted - General Ops	\$25,000.00	\$25,000.00	Awarded	\$25,000.00
The Gertrude R. Shiely Charitable Trust	Submitted 11/1/19	Unrestricted - General Ops	\$10,000.00	\$0.00	Pending	
WEM Foundation	Met 10/30/19	Unrestricted - General Ops			Awarded	\$20,000.00
Richard Schulze Family Foundation	Site visit on 1/24/2020	Unrestricted - General Ops	\$40,000.00	\$35,000.00	Pending	
Katherine B. Andersen Fund	Submitted 12/20/2020	Unrestricted - General Ops	\$50,000.00	\$0.00	Pending	
Bush Ecosystems Grant	Submitted 2/12/2020 - Applied 2018	Unrestricted - General Ops			Pending	
Xcel Energy Foundation	Grant invite March 1, 2020	Restricted - STEM Prog	\$25,000.00	\$22,000.00		
Rosemount Inc./Emerson	Due 3/1/20	Unrestricted - General Ops	\$5,000.00	\$2,000.00	In Process	
Schott Foundation	Due 4/1/20	Restricted - STEM Prog	\$50,000.00	\$50,000.00	In Process	
3M Foundation	By invite 4/30/20	Restricted - STEM Prog	\$40,000.00	\$50,000.00		
		Total FY 2019/20	\$275,000.00	\$184,000.00		\$65,000.00

STEM Support Secured Through Community Partner's Grant Requests to Support Programming at MISF Schools

Wells Fargo		We Share Solar	\$30,000.00			
Cargill		Science from Scientist	\$10,000.00			
Richard Schulze Family Foundation		Science from Scientists	\$10,000.00			
			\$50,000.00			

Grant Prospects

Slaggie Family Foundation	Ongoing	Unrestricted - General Ops				
GHR	Submit project ideas in Jan. 2020	Restricted - SCOPE				
F. R. Bigelow Foundation	Ongoing	Restricted - STEM CP EAST Metro				
US Bank	Make contact	Sponsorship/board prospects				
HB Fuller - Reapply	Submit 3/30/20	Restricted - STEM Program	\$10,000.00	\$0.00		
nVent - Reapply	Submit 5/29/20	Restricted - STEM Program	\$10,000.00	\$0.00		
Ciresi Walburn Foundation for Children - Reapply	Submit 7/12/20	Unrestricted - General Ops	\$30,000.00	\$0.00		
Protolabs - Minneapolis Foundation - Reapply	Submit 8/16/20	Restricted - STEM CP (WSS)	\$30,000.00	\$0.00		
Donaldson Foundation - Reapply	Submit 9/29/20	Restricted - STEM Prog	\$10,000.00	\$0.00		
Minneapolis Foundation - Reapply	Submit 10/23/20	Restricted - SCOPE	\$50,000.00	\$0.00		

Grants By Invite Only

Cargill	Invitation Only	Restricted - STEM				
Pentair Foundation	Invitation Only	Restricted - STEM				
General Mills Foundation	Invitation Only	PK - 5/at risk youth				
Carlson Family Foundation	Invitation Only	Education				

Grants Declined

Polymet Mining - NEW	Submitted 2/22/19	Restricted - STEM Program	\$5,000.00	\$0.00	Pending	
RBC Wealth Management	Submitted 1/25/19	Unrestricted - General Ops	\$10,000.00	\$5,000.00	Declined	
Lanners Family Foundation - NEW	Submitted 2/22/19	Restricted - Membership	\$5,000.00	\$0.00	Declined	
Old National Bank Foundation - NEW	Submitted 2/6/19	Sponsorship for ED Awards	\$5,000.00	\$0.00	Declined	
HB Fuller - NEW	Submitted 3/30/19	Restricted - STEM Program	\$10,000.00	\$0.00	Declined	
nVent - NEW	Submitted 5/29/19	Restricted - STEM Program	\$10,000.00	\$0.00	Declined	
Ciresi Walburn Foundation for Children	Submitted 7/12/19	Unrestricted - General Ops	\$30,000.00	\$0.00	Declined	
Protolabs - Minneapolis Foundation - NEW	Submitted 8/16/19	Restricted - STEM CP (WSS)	\$30,000.00	\$0.00	Declined	
Donaldson Foundation	Submitted 9/29/19 - Applied in 2013	Restricted - STEM Prog	\$10,000.00	\$0.00	Declined	
Minneapolis Foundation	Submitted 10/23/19 - NEW	Restricted - SCOPE	\$50,000.00	\$0.00	Declined	