MISF
Financial Narrative (through January, 2020)

## Balance Sheet

- Contribution Receivable decreased
- Xcel and Schulze received
- Helen Harrington 2020 contribution letter not received yet


## Income Statement

Major variances year to date:
Revenue

- Grants
- Over budget
- When preparing FY20 budget, the timeline of the 3 M grant was not known, grant was received in July.
- Received two grants not in the budget
- Sponsorships
- Over budget - We budgeted to receive the Awards Event sponsorships in February and March

Expenses

- Employee Expense
- Under budget - health insurance budgeted for all, but not used by all
- Fees-Outside Services
- Under budget
- Science for Scientists cost will be less than budgeted
- Budgeted for Bakken Museum, we are not using

| Prior Year ending 6/30/19 | Current Year <br> January 31, 2020 |
| :---: | :---: |
| \$ 3,087 | \$ 90,599 |
| 228,278 | 214,842 |
| 81,246 | 102,349 |
| 10,155 | 8,671 |
| 81,659 | 1,000 |
| 10,239 | 5,251 |
| 414,664 | 422,712 |
| 35,290 | 35,290 |
| $(29,434)$ | $(30,800)$ |
| 5,856 | 4,490 |



LIABILITIES AND FUND BALANCE
Current Liabilities
Accounts Payable
Deferred Revenue
US Bank VISA

Total Current Liabilities

$\begin{array}{r}\$ \\ 7,021 \\ 2,500 \\ 5,971 \\ \hline\end{array}$
Long-Term Liabilities
Total Long-Term Liabilities


Total Liabilities
Fund Balance
Beginning Balance Equity

(784)
19,418

Total Fund Balance

Total Liabilities \& Fund Balance

Minnesota Independent School Forum
Income Statement
For the Seven Months Ending January 31, 2020

|  | Current Mo. Last Year |  | Current Mo. This Year |  | Year to Date Last Year |  | Year to Date This Year |  | Year to Date Budget | Year to Date Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| Dues | \$ | (192) | \$ | 0 | \$ | 154,984 | \$ | 161,156 | 165,800 | $(4,644)$ |
| Grants |  | 0 |  | 0 |  | 40,000 |  | 105,000 | 25,000 | 80,000 |
| Program Revenue |  | 355 |  | 255 |  | 28,155 |  | 31,400 | 32,800 | $(1,400)$ |
| Sponsorships |  | 0 |  | 9,000 |  | 27,000 |  | 41,850 | 25,000 | 16,850 |
| Honor Fund |  | 43,418 |  | 7,251 |  | 93,071 |  | 50,711 | 50,500 | 211 |
| Other Income |  | 155 |  | 75 |  | 1,314 |  | 756 | 700 | 56 |
| Total Revenues |  | 43,736 |  | 16,581 |  | 344,524 |  | 390,873 | 299,800 | 91,073 |
| Expenses |  |  |  |  |  |  |  |  |  |  |
| Employee Expense |  | 29,992 |  | 30,386 |  | 202,367 |  | 207,673 | 218,779 | $(11,106)$ |
| Fees-Outside Services |  | 15,229 |  | 3,449 |  | 70,371 |  | 51,060 | 69,569 | $(18,509)$ |
| Occupancy |  | 2,306 |  | 514 |  | 15,467 |  | 16,436 | 15,692 | 744 |
| Office Expenses |  | 2,543 |  | 2,029 |  | 23,956 |  | 21,797 | 24,299 | $(2,502)$ |
| Interest, Insurance and Fee |  | 312 |  | 327 |  | 2,561 |  | 4,526 | 2,890 | 1,636 |
| Direct Program Expense |  | 138 |  | 140 |  | 68,563 |  | 69,963 | 73,142 | $(3,179)$ |
| Total Expenses |  | 50,520 |  | 36,845 |  | 383,285 |  | 371,455 | 404,371 | $(32,916)$ |
| Net Income | \$ | $(6,784)$ | \$ | $(20,264)$ | \$ | $(38,761)$ | \$ | 19,418 | $(104,571)$ | 123,989 |

For the Six Months Ending January 31, 2020


For the Six Months Ending January 31, 2020

FY20 YTD Actual Revenue


- Dues
- Sponsorships

■ Grants

- Honor Fund

FY20 YTD Budgeted Revenue


- Program Revenue
- Other Income

FY20 Budgeted Revenue


Minnesota Independent School Forum, Inc.
Net Assets

| As of Jan 31, 2020 | $\begin{gathered} \text { Without } \\ \text { Donor } \\ \text { Restrictions } \end{gathered}$ | With Donor Restrictions | Total |
| :---: | :---: | :---: | :---: |
|  | Total | Total | Total |
| Revenues |  |  |  |
| Dues | 161,156 | 0 | 161,156 |
| Grants | 45,000 | 60,000 | 105,000 |
| Program Revenues | 31,400 | 0 | 31,400 |
| Sponsorships | 41,850 | 0 | 41,850 |
| Honor Fund | 50,711 | 0 | 50,711 |
| Other Income | 755 | 0 | 755 |
|  |  |  |  |
| Helen Harrington Trust Fund | 21,659 | (21,659) | 0 |
| 3M-school grants | 31,656 | $(31,656)$ | 0 |
| 3M - program | 32,584 | $(32,584)$ | 0 |
| Schott | 15,000 | $(15,000)$ | 0 |
| Xcel | 20,097 | $(20,097)$ | 0 |
| STEM individual donors | 0 | 0 | 0 |
|  | 0 | 0 | 0 |
| Net Assets Released from Restricti | 120,996 | $(120,996)$ | 0 |
|  |  |  |  |
| Total Revenues | 451,868 | $(60,996)$ | 390,873 |
|  |  |  |  |
| Expenses |  |  |  |
| Employee Expense | 207,669 |  | 207,669 |
| Fees-Outside Services | 51,060 |  | 51,060 |
| Occupancy Expenses | 16,436 |  | 16,436 |
| Office Expenses | 21,793 |  | 21,793 |
| Interest, Insurance and Fees | 4,526 |  | 4,526 |
| Direct Program Expenses | 69,964 |  | 69,964 |
|  |  |  | 0 |
| Total Expenses | 371,448 | 0 | 371,448 |
|  |  |  |  |
| Change in Net Assets | 80,420 | $(60,996)$ | 19,424 |
|  |  |  |  |
|  |  |  |  |
| Unrestrestricted Net Assets | 123,308 |  | 123,308 |
| Restricted Net Assets |  |  | 0 |
| Purpose Restricted |  |  | 0 |
| 3M-school grants | 0 | 57,843 | 57,843 |
| Xcel | 0 | 20,097 | 20,097 |
| Schott | 0 | 50,000 | 50,000 |
| Schott-community ptnrshps | 0 | 15,000 | 15,000 |
| 3M-community ptnrshps | 0 | 18,880 | 18,880 |
| 3M-program | 0 | 85,500 | 85,500 |
| Time Restricted |  |  |  |
| Helen Harrington Trust Fund | 0 | 21,659 | 21,659 |
|  |  |  |  |
| Net Assets Beginning of Period | 123,308 | 268,978 | 392,286 |
| Net Assets end of period |  |  |  |
|  | 203,728 | 207,983 | 411,710 |
|  |  |  |  |
|  |  |  |  |

Minnesota Independent School Forum, Inc.
Net Assets

| As of Jan 31, 2020 | Without <br> Donor <br> Restrictions | With Donor <br> Restrictions | Total |
| :--- | :---: | :---: | :---: |
|  | Total | Total | Total |
| Net Assets by restriction |  |  |  |
| Fundraising |  | 0 |  |
| STEM |  | 207,983 |  |
| Total |  | 207,983 |  |


| Month: | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimate | Estimate | Estimate | Estimate | Estimate |  |
| Cash on Hand (beginning cash) | 90,462 | 68,669 | 46,861 | 31,586 | $(5,024)$ | 90,462 |
|  |  |  |  |  |  |  |
| RECEIPTS from Support |  |  |  |  |  |  |
| Grants - confirmed |  |  |  |  |  | 0 |
| Grants - anticipated annual |  |  |  |  | 37,000 | 37,000 |
| Honor Fund | 12,000.00 | 3,000.00 | 10,000.00 | 14,000.00 | 16,000.00 | 55,000 |
| Sponsorships | 15,000.00 | 15,500.00 | 20,000.00 | 500.00 | 4,500.00 | 55,500 |
|  |  |  |  |  |  | 0 |
| Funds released from restricted | 7,000 | 11,000 | 13,000 | 77,000 | 17,000 | 125,000 |
|  |  |  |  |  |  | 0 |
| RECEIPTS from Revenue |  |  |  |  |  |  |
| Membership School Dues |  |  |  |  |  | 0 |
| District memberships |  |  |  |  |  | 0 |
| Associate Membership Dues |  |  |  |  |  | 0 |
| Program Revenue | 500.00 | 500.00 | 5,500.00 | 0.00 | 500.00 | 7,000 |
| RECEIPTS from other sources |  |  |  |  |  | 0 |
| Other Income |  |  |  |  |  | 0 |
| Operating Reserves |  |  |  |  |  | 0 |
| Bank interest | 75 | 75 | 75 | 75 | 75 | 375 |
| TOTAL RECEIPTS | 34,575 | 30,075 | 48,575 | 91,575 | 75,075 | 279,875 |
|  |  |  |  |  |  |  |
| DISBURSEMENTS for Operations |  |  |  |  |  |  |
| Salaries | 24,492.00 | 24,492.00 | 24,492.00 | 24,492.00 | 24,492.00 | 122,460 |
| Payroll taxes | 1,874.00 | 1,874.00 | 1,874.00 | 1,874.00 | 1,874.00 | 9,370 |
| Unemployment Taxes | 796.00 | 626.00 | 418.00 | 418.00 | 233.00 | 2,491 |
| Health Insurance | 2,135.00 | 2,135.00 | 2,135.00 | 2,135.00 | 2,135.00 | 10,675 |
| Life, Disability, Wrkmns Comp | 881.00 | 881.00 | 881.00 | 881.00 | 881.00 | 4,405 |
| Retirement | 1,470.00 | 1,470.00 | 1,470.00 | 1,470.00 | 1,470.00 | 7,350 |
| TOTAL STAFFING | 31,648 | 31,478 | 31,270 | 31,270 | 31,085 | 156,751 |
|  |  |  |  |  |  | 0 |
|  |  |  |  |  |  | 0 |
| Barry Sullivan |  |  |  |  |  | 0 |
| Lobbyist | 5,000 | 5,000 | 5,000 | 5,000 | 10,000 | 30,000 |
| SLC |  |  |  |  |  | 0 |
| Awards consultant |  |  | 4,700 |  |  | 4,700 |
| STEM consultant | 3,150 | 3,150 | 3,150 | 3,150 | 3,150 | 15,750 |
| Bakken | 2,000 | 2,000 | 2,000 | 4,000 |  | 10,000 |
| Science for Scientists |  |  |  |  | 11,500 | 11,500 |
| TOTAL CONSULTANTS | 10,150 | 10,150 | 14,850 | 12,150 | 24,650 | 71,950 |
|  |  |  |  |  |  |  |



