Development Report FY 2019/2020 June 2020

<u>Grants</u>

- Xcel Energy awarded \$27,500, an increase of \$2,500 with flexibility to use funding to support general operations.
- Richard M. Schulze Family Foundation awarded a General Operations grant of \$40,000, an increase of \$5000. During this time, the foundation is allowing partners the flexibility to use funds to support general operations or programs as needed.
- 3M awarded a \$60,000 STEM program grant to serve underserved and under resourced schools through the different offerings provided by the MISF STEM program.
- Boston Scientific awarded \$10,000 emergency funding to support leaders and educators during this critical time with social-emotional learning, training, and resources. In partnership with Top 20 Training/Paul Bernabei, a 5-part leadership series is scheduled for the coming year. Additional SEL support is available for underserved metro member schools.
- Emerson awarded \$2000 to support General Operations.
- Submitted a LOI to Ciresi Walburn Foundation for Children full grant application requests will be notified in Sept.
- Spoke with Tiffany Kong, the education program officer for the St. Paul and MN Foundation to determine MISF's fit for the various funds managed by the foundation. Currently, MISF is not a good fit for the Management Improvement or Capacity Building grants. It was recommended that we continue to pursue the Katherine B. Anderson Fund. Paul Verret, who led the St. Paul Foundation for 30 years passed-away in early July. The KBA fund will continue under the direction of Carrie Jo Short, Senior Director of Community Impact.
- Submitted \$150,000 grant to the Partnership for a ConnectedMN to support a mini grant program for nonpublic schools to apply for emergency funding to support the following needs resulting from COVID-19.
 - Technology for eLearning/distance learning (hardware, software)
 - Connectivity for students and educators who face technological barriers preventing remote access for learning
 - Transportation for students
 - Training for educators to accommodate for their level of comfort and experience with technology and need for additional guidance and resources.
- Worked with We Share Solar STEM Community Partner to provide the information they
 needed to secure funding from the WEM Foundation for the 2020-2021 school year. Up to 11
 MISF schools will have the opportunity to participate in a new pilot program The We Share
 Solar Solutionaries Program.

<u>Honor Fund</u>

- Fiscal YE appeal, electronic and mail was completed in early June.
- Organization updates were sent in March and June to supporters about the ways in which MISF's is providing resources and support during this time.
- Worked with intern to increase social media presence
 - o https://www.facebook.com/MNINDSCHOOLFORUM/
 - o https://www.instagram.com/mnindependentschoolforum/

Sponsorships

School Leadership Conference Sponsorship – Sept. 28 - 29, 2020

- Sponsorship levels were reworked to reflect the pivot to a virtual conference.
 - \$3000 Thrivent Financial pending
 - \$1000 FACTS
 - \$500 Donald's Uniforms

STEM Virtual Education Conference – Aug. 4 – 6, 2020

- MN Academy of Science \$200
- Como Planetarium \$200

Newsletter Sponsorship

- Gradelink
 - \$2000 sponsorship of newsletter from July 2020 June 2021

MN Private and Independent Education Awards 2020 – Rescheduled for Nov. 1, 2020 (\$38,750 secured towards goal of \$50,000)

- Presenting Sponsor Rosa Miller (Board emeritus)
- Premier Sponsor Mairs & Power
- Leadership Award Mitra Chemical Consulting (Sumita and Sam Mitra) and RBC Wealth Management
- Honor Teacher Hamline University (Lynn Farmer) 1 additional available
- Awards Sponsor Xcel Energy (Michael Lamb) 2 additional available
- STEM Educator Sponsor Boston Scientific
- Hospitality Sponsor 3 available
- Technology Sponsor Bethel University
- Education/Nominee Sponsor Ulteig and Minnesota Private Colleges 2 additional available
- Table Sponsors Redpath, Hellmuth & Johnson, Teri and Kevin McCloughan
- Advertisements Bremer Bank, Platinum Bank

	MISF De	evelopment Report F	Y 2019-2020 (Thru (6/30/2020 - Final '	Year End Report)			
Grants		FY20 GOAL	FY 20 YTD	FY19 YTD	Donors	FY 20 YTD	FY19 YTD	
	Unrestricted	\$62,000.00	\$110,000.00	\$62,000.00	\$10,000 +	2	3	
	Other - Disaster Recovery	\$0.00	\$100,000.00		\$5,000-9,999	1	3	
	STEM	\$122,000.00	\$180,000.00	\$90,000.00	\$2,500-4,999	2	0	
		\$184,000.00	\$390,000.00	\$152,000.00	\$1,000-2,499	1	3	
					\$500-999	7	8	
					\$1-499	26	27	
Honor Fund						39	44	
	Honor Fund/Unrestricted	\$157,500.00	\$112,576.67	\$120,327.18	Corporation/Foundation			
		\$157,500.00	\$112,576.67	\$120,327.18	\$10,000 +	8	5	
					\$5,000-9,999	0	1	
Sponsorships	1 11				\$2,500-4,999	0	0	
- ·	Awards	\$50,000.00	\$46,500.00	\$55,000.00	\$1,000-2,499	7	10	
	SLC	\$19,000.00	\$24,000.00	\$19,000.00	\$500-999	5	0	
	STEM	\$8,000.00	\$5,350.00	\$4,000.00	\$1-499	8	5	
	Seminars/Enews	\$3,500.00	\$3,500.00	\$4,000.00		28	21	
		\$80,500.00	\$79,350.00	\$82,000.00	Sponsors	11 1	1 11	
		\$00,500.00	\$75,550.00	\$62,000.00	\$10,000 +	0	0	
TOTAL	1	\$422,000.00	\$581,926.67	\$354,327.18	\$5,000-9,999	4	3	
		Ş422,000.00	,501,520.07	\$ 35 4,327.10	\$2,500-4,999	8	9	
					\$1,000-2,499	20	21	
In-Kind					\$500-999	11	9	
	Venue				\$1-499	5	3	
	Misc.				····	48	45	
	10130.	\$0.00	\$0.00	\$0.00	Board Giving FY 20	40	43	
			JU.UU	Ş0.00	Total Members	= Denera	Total FY 20	%
						Donors	1	
					16	13	\$9,920.00	81%
					Board Giving FY 19			
					Total members	Donors	Total FY 19	%
					17	16	\$13,300.00	94%
					Board Giving FY 18			
					Total members	Donors	Total FY 18	%
					18	17	\$10,043.10	94%
					Board Giving FY 17			
					Total members	= Donors	Total FY 17	%
					20	18	\$24,496.97	90%

Source	Deadline	Purpose	Request	Budget	Status	YTD Awarded	Notes
Boston Scientific	Submitted 8/28/19 - NEW	Restricted - STEM CP (SfS)	\$30,000.00	\$0.00	Awarded	\$20,000.00	Submit impact report in Jan. 2021
Hardenbergh Foundation	Submitted 9/12/19	Unrestricted - General Ops	\$25,000.00	\$25,000.00	Awarded	\$25,000.00	Submit 2020 reguest in Sept. 2020
	Met 10/30/19 - Renewed			\$0.00	Awarded	\$20,000.00	Submit 2020 request in Sept. 2020
WEM Foundation	, ,	Unrestricted - General Ops	\$20,000.00			,	
WEM Foundation	5/1/2020 - Grant #2	Unrestricted - General Ops	\$25,000.00	\$0.00	Awarded	\$25,000.00	
Richard Schulze Family Foundation	Site visit on 1/24/2020 - Increased	Unrestricted - General Ops	\$40,000.00	\$35,000.00	Awarded	\$40,000.00	6 month report due 11/4/2020, final report due 4/30/2021
Xcel Energy Foundation	Grant invite March 1, 2020	Unrestricted - General Ops	\$25,000.00	\$22,000.00	Awarded	\$27,500.00	
Rosemount Inc./Emerson	Submitted 4/1/2020	Unrestricted - General Ops	\$5,000.00	\$2,000.00	Awarded	\$2,000.00	
Schott Foundation	Submitted 4/1/2020	Restricted - STEM Prog	\$50,000.00	\$50,000.00	Awarded	\$50,000.00	
GHR Foundation	Submitted 3/12/2020 - NEW	Retricted - Microgrants	\$100,000.00	\$0.00	Awarded	\$100,000.00	
3M Foundation	Sibmitted 4/29/2020 - INCREASED	Restricted - STEM Prog	\$60,000.00	\$50,000.00	Awarded	\$60,000.00	
Boston Scientific	Submitted 5/1//2020 - NEW	Restricted - SEL	\$10,000.00	\$0.00	Awarded	\$10,000.00	
Ciresi Walburn Foundation for Children	Submit LOI 8/1/2020	Unrestricted - General Ops	\$30,000.00	\$0.00	Pending		
Katherine B. Andersen Fund	Submitted 12/20/2020	Unrestricted - General Ops	\$50,000.00	\$0.00	Pending		Make contact with new program officer
Parntership for a ConnectedMN	Submitted 8/31/2020	Restricted - Mini grants to schools	\$150,000.00	\$0.00	Pending		
Grants Declined							
The Gertrude R. Shiely Charitable Trust	Submitted 11/1/19 - Applied 2017	Unrestricted - General Ops	\$10,000.00	\$0.00	Declined	\$0.00	
Bush Ecosystems Grant	Submitted 2/12/2020 - Applied 2018	Unrestricted - General Ops	\$30,000.00	\$0.00	Declined	\$0.00	
MN Disaster Recovery Fund	Submitted 3/24/2020	Restricted - Microgrants	\$100,000.00	\$0.00	Declined	\$0.00	
Otto Bremer Foundation	Inquirt Submitted 4/14/2020	Restricted - Membership	\$50,000.00	\$0.00	Declined	\$0.00	
Polymet Mining - NEW	Submitted 2/22/19	Restricted - STEM Program	\$5,000.00	\$0.00	Declined	\$0.00	
RBC Wealth Management	Submitted 1/25/19	Unrestricted - General Ops	\$10,000.00	\$5,000.00	Declined	\$0.00	
Lanners Family Foundation - NEW	Submitted 2/22/19	Restricted - Membership	\$5,000.00	\$0.00	Declined	\$0.00	
Old National Bank Foundation - NEW	Submitted 2/6/19	Sponsorship for ED Awards	\$5,000.00	\$0.00	Declined	\$0.00	
HB Fuller - NEW	Submitted 3/30/19	Restricted - STEM Program	\$10,000.00	\$0.00	Declined	\$0.00	
nVent - NEW	Submitted 5/29/19	Restricted - STEM Program	\$10,000.00	\$0.00	Declined	\$0.00	
			\$30,000.00	\$0.00	Declined	\$0.00	
Ciresi Walburn Foundation for Children Protolabs - Minneapolis Foundation - NEW	Submitted 7/12/19 Submitted 8/16/19	Unrestricted - General Ops Restricted - STEM CP (WSS)	\$30,000.00	\$0.00	Declined	\$0.00	
	Submitted 9/29/19 - Applied in 2013				Declined	\$0.00	
Donaldson Foundation		Restricted - STEM Prog	\$10,000.00	\$0.00	+		
Minneapolis Foundation	Submitted 10/23/19 - NEW	Restricted - SCOPE	\$50,000.00	\$0.00	Declined	\$0.00	
STEM Support Secured Through Community							
WEM	Submitted by We Share Solar	STEM Solar Suitcase Program	12 MISF Schools	-	Awarded	12 schools	
Wells Fargo	Submitted by We Share Solar	STEM Solar Suitcase Program	\$30,000.00		Awarded	\$30,000.00	
Cargill	Submitted by Science from Scientists	SfS Community Partnership Program	\$10,000.00	-	Awarded	\$10,000.00	
Richard Schulze Family Foundation	Submitted by Science from Scientists	SfS Community Partnership Program	\$10,000.00		Awarded	\$10,000.00	
Grant Prospects							
Slaggie Family Foundation	Ongoing - primiarily in Winona	Unrestricted - General Ops					
nVent	Invite only thru 2019, 2020 process on hold	Restricted - STEM Program	\$10,000.00	\$0.00			
Protolabs - Minneapolis Foundation - Reapply	Waiting for RFP to be released	Restricted - STEM CP (WSS)	\$30,000.00	\$0.00			
Donaldson Foundation - Reapply	Submit between 8/1/2020 - 10/1/2020	Restricted - STEM Prog	\$10,000.00	\$0.00			
Frey Foundation	Supporting Current Partners During Crisis						
The Saint Paul & Minnesota Foundation	Waiting for grant deadlines to be released	Capacity Bldg or Mgmt Improvement					Call with program officer, not a good fit
Minneapolis Foundation	Monitoring RFP's	I	I			I	
Grants By Invite Only							
Cargill	Invitation Only	Restricted - STEM					
Pentair Foundation	Invitation Only	Restricted - STEM			-		
General Mills Foundation	Invitation Only	PK - 5/at risk youth	+	+		-	
Ecolab	Invitation Only	At risk youth			+		
Carlson Family Foundation	Invitation Only	Education	+			<u> </u>	
		1	1		1	1	
		1	1			1	
l							