

**Development Report FY 2020-2021
December 2020**

Grants

- Submitted a grant request to the Hardenbergh Foundation for a \$30,000 General Operations grant.
- Submitted an LOI to the Richard M. Schulze Family Foundation asking for support to submit a grant application for \$40,000. Full grant applications are due Dec. 16, 2020 and are by invitation only
- Completed an Impact Report to 3M for the \$40,000 grant that was awarded in 2019 to support the Community Partnership Program with Science from Scientists (SfS).
- Hosted session 1 of a 4-part leadership series with Top 20 Training/Paul Bernabei to support leaders and educators during this critical time with social-emotional learning, training, and resources, funding provided by Boston Scientific.
- The LOI to Ciresi Walburn Foundation for Children was denied. A feedback call with the program officer which provided valuable information for future requests. MISF was encouraged to apply again next year.
- Spoke with Tiffany Kong, the education program officer for the St. Paul and MN Foundation to determine MISF's fit for the various funds managed by the foundation. Currently, MISF is not a good fit for the Management Improvement or Capacity Building grants. It was recommended that we continue to pursue the Katherine B. Andersen Fund. Paul Verret, who led the St. Paul Foundation for 30 years passed away in early July. The KBA fund will continue under the direction of Carrie Jo Short, Senior Director of Community Impact.
- The \$150,000 grant request to the Partnership for a ConnectedMN was denied. A feedback call provided valuable information on what the group of investors are looking for if additional funds become available.

Honor Fund

- Electronic outreach for Give to the Max Day.
- Organization update was sent to supporters in October to keep them informed of our efforts to support schools during this time.
- Annual report was completed and will be sent electronically to all supporters once the audit is completed.

Sponsorships

2020 Private and Independent Education Awards – Total Sponsorship - \$50,000

PRESENTING SPONSOR – Total \$7500

- Rosa Miller

PREMIER SPONSOR

- Mairs and Power (Jon Theobald)

LEADERSHIP SPONSOR – Total - \$8000

- Sumita & Smarajit Mitra
- RBC (Tom Delich)

HONOR TEACHER AWARD SPONSOR – Total \$6000

- Hamline (Lynn Farmer)

- Boyum and Barescheer & Phil Paquette

STEM GRANT RECIPIENT SPONSOR – Total \$3000

- Boston Scientific (Jessica Aleshire)

AWARD SPONSOR – Total \$3000

- Xcel Energy (Michael Lamb)

HOSPITALITY SPONSOR – Total \$3000

- Boulay (Greg Margarit)
- Premier Banks (Kelly Regan)

TECHNOLOGY SPONSOR – Total \$1500

- Bethel University

NOMINEE/EDUCATION SPONSOR – Total \$6000

- Ulteig (Doug Jaeger)
- Minnesota Private Colleges
- Thrivent Financial
- Linda and Ken Holmen

TABLE SPONSORS - Total \$5500

- Teri & Kevin McCloughan
- Hellmuth & Johnson
- Redpath
- AIM Higher Foundation
- Killian Table (Chuck & Mary Killian, Josh & Sue Killian)

AD SPONSORS – Total \$4500.00

- Bremer Bank,
- Platinum Bank,
- Premier Banks,
- Benilde - St. Margaret's School,
- Holy Angels,
- DeLaSalle,
- Cristo Rey,
- CSCOE,
- Schulze Family Foundation,
- St. Odilia,

Grant Pipeline Report								
FY 2020/2021								
Source	Deadline	Purpose	Request	Budget	Status	Awarded	Notes	Amount
Katherine B. Andersen	Ongoing	Unrestricted - General Ops	\$50,000.00		In Process		Tim scheduling meeting with new program officer	
Hardenbergh Foundation	Submitted 10/12/2020	Unrestricted - General Ops	\$30,000.00	\$ 25,000.00	Pending			
Richard Schulze Family Foundation	Due 12/4/2020	Unrestricted - General Ops	\$40,000.00	\$ 40,000.00	In Process			
Xcel Energy Foundation	By invite 1/25/2021	Restricted - STEM Prog		\$ 25,000.00				
WEM Foundation	Ongoing	Unrestricted - General Ops	\$25,000.00	\$ 25,000.00		\$25,000.00		
Rosemount Inc./Emerson	Due 3/1/2021	Unrestricted - General Ops		\$ 2,000.00				
Schott Foundation	Due 4/1/2021	Restricted - STEM Prog		\$ 50,000.00				
GHR Foundation	Ongoing -	Unrestricted - General Ops						
3M Foundation	By invite 4/30/2021	Restricted - STEM Prog		\$ 60,000.00				
Ciresi Walburn Foundatio for Children	Due 7/15/2021	Unrestricted - General Ops		\$			2018, 2019, 2020 - Delined \$30,000	
		Total FY20-2021	\$145,000.00	\$227,000.00		\$25,000.00		
STEM Support Secured Through Community Partner's Grant Requests to Support MISF Schools								
WEM/We Share Solar		Support for 7 schools to participate				\$30,000.00		
Richard Schulze Family Foundation/SFS		Support of Cohort 1, 2 and 3 - 2020/2021				\$10,000.00		
						\$40,000.00		
Grant Prospects								
St. Paul & Minnesota Foundation	Due 1/7/21	Mgmt Improvement Fund					East metro and must serve a significant number of low-income persons	
Frey Foundation	LOI by June 15, 2021	STEM or SEL					Education: Innovative programs in K-12 classrooms that narrow the achievement gap	
Donaldson Foundation	Jan. 1 - Mar. 1, 2021	Program grants for underserved students					Declined 2019	
Slagge Family Foundation	Ongoing	Unrestricted - General Ops						
F. R. Bigelow Foundation	Ongoing	Restricted - STEM CP EAST Metro						
Bush Foundation	1/7 - 2/6 or 4/21 - 6/18, 2021	Sponsorship, student centered learning, SEL					Declined 2018, 2019, 2020 declined. Up to \$50,000 average award \$20,000	
Lanners Family Foundation	LOI 10/1 - 3/31, 2021	Restricted - Membership					Declined 2019	\$5,000.00
HB Fuller	Proposals accepted March 1 - 31, 2021	Restricted - STEM Program					Declined 2019	\$10,000.00
nVent	2021 Funding cycle not posted yet	Restricted - STEM Prog for underserved					Declined 2019, \$5000 - \$15,000	\$10,000.00
The Gertrude R. Shiely Charitable Trust	Nov. 2020	Unrestricted - General Ops					Declined 2020, 2017, tina.jacobsen@usbank.com	
Grants By Invite Only								
Cargill	Invitation Only	Restricted - STEM Prog						
Pentair Foundation	Invitation Only	Retricted - STEM						
US Bank	Make contact	Sponsorship - STEM Matt Hunt						
General Mills Foundation	Invitation Only	PK - 5 Achieved at risk youth						
Grants Declined								
MN Connected MN	Sibmitted 9/12/2020	COVID Mini grants to schools	\$100,000.00		Denied			

MISF														
Development Report														
FY 2020-2021														
Thru Oct. 31, 2020														
Grants		FY21 GOAL	FY 21 YTD	FY 20 YTD		Donors	FY 21 YTD	FY 20 YTD						
Unrestricted		\$117,000.00	\$2,000.00			\$10,000 +								
SLC		\$0.00				\$5,000-9,999								
STEM		\$110,000.00		\$40,000.00		\$2,500-4,999								
		\$227,000.00	\$2,000.00	\$40,000.00		\$1,000-2,499								
						\$500-999		1						
Honor Fund						\$1-499		5	3					
Trusts		\$43,000.00						6	3					
Honor Fund/Unrestricted		\$79,500.00	\$2,508.00	\$833.95		Corporation/Foundation								
		\$122,500.00	\$2,508.00	\$833.95		\$10,000 +			1					
						\$5,000-9,999								
Sponsorships						\$2,500-4,999								
Awards		\$100,000.00	\$1,500.00			\$1,000-2,499		1						
SLC		\$19,000.00	\$4,500.00	\$25,000.00		\$500-999								
STEM		\$4,000.00	\$400.00	\$5,350.00		\$1-499								
Seminars/Enews		\$3,500.00	\$750.00	\$3,500.00				1	1					
		\$126,500.00	\$7,150.00	\$33,850.00		Sponsors								
						\$10,000 +								
TOTAL		\$476,000.00	\$11,658.00	\$74,683.95		\$5,000-9,999			2					
						\$2,500-4,999			5					
						\$1,000-2,499		1	7					
In-Kind						\$500-999		3	7					
Venue						\$1-499			4					
Misc.								4	25					
		\$0.00		\$0.00										
						Board Giving FY 21								
						Total Members		Donors	Total FY 20	%				
						19		2	\$ 900.00	11%				
						Board Giving FY 20								
						Total Members		Donors	Total FY 20	%				
						16		13	\$9,920	81%				
						Board Giving FY 19								
						Total members		Donors	Total FY 19	%				
						17		16	\$13,300.00	94%				
						Board Giving FY 18								
						Total members		Donors	Total FY 18	%				
						18		17	\$10,043.10	94%				
						Board Giving FY 17								
						Total members		Donors	Total FY 17	%				
						20		18	\$24,496.97	90%				