Development Report FY 2020-2021 Through June 2021

Grants

- Grant awarded and funds received Xcel Energy for \$25,000/STEM Program
- Grant awarded and funds received 3M Foundation for \$60,000 for STEM Program/underserved students
- Submitted final report to 3M for FY 2020 grant.
- Pending Mutual of America for \$25,000/STEM/We Share Solar
- Declined Grant submitted to Minneapolis Foundation/Proto Labs for \$25,000/STEM/underserved student.
- Pending LOI to Athwin Foundation with \$20,000 GO request in Feb. and again in July.
- Submitted an LOI to Ciresi Walburn Foundation for Children \$25,000

Honor Fund

- Fiscal year end appeal was sent on 5/25/2021
- A donor communication with testimonials from members will be sent to honor fund supporters and funders in Sept. 2021.
- Overall board giving was up 60% with 15/19 (79%) board members making a financial contribution.

Sponsorships

Newsletter/Professional Development and Other Sponsorships

- Gradelink \$2000/July 2020 May 2021
- Toucan Tech \$250/2 months sponsorship/June 2021/Sept. 2021

Virtual STEM Education Conference (Aug. 3 & 4)

- Minnesota Academy of Sciences \$250
- Next Wave STEM \$250

School Leadership Conference (Sept. 27 – 29)

- Catapult Learning \$5000 (pending details)
- Facts \$2500
- Bright Schools Project \$2500
- Escale Advisors \$2500
- Canopy IT Solutions \$2500
- Edgenuity \$1500
- Saint Mary's University of Minnesota \$1500

MISF						П	I		T	
Development Report										
FY 2020-2021										
Thru June 30, 2021										
1111 d Julie 30, 2021										
Grants		FY21 PLAN	FY 21 YTD	FY 20 YTD	Donors	FY 21 YTD	FY 20 YTD			
Grants	Unrestricted	\$117,000.00	\$117,000.00	\$85,000.00	\$10,000 +	2	2			
	Disaster Recovery	7==:/000:00	7==:,000:00	\$100,000.00	\$5,000-9,999	1	1			
	STEM	\$110,000.00	\$135,000.00	\$110,000.00	\$2,500-4,999	1	2			
		\$227,000.00	\$252,000.00	\$295,000.00	\$1,000-2,499	2	1			
		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	, ,	\$500-999	9	7			
Honor Fund					\$1-499	37	26			
	Honor Fund/Unrestricted	\$79,500.00	\$114,116.63	\$110,597.25		52	39			
	HH Trust	\$43,450.24			Corporation/Foundation					
		\$122,950.24	\$114,116.63	\$110,597.25	\$10,000 +	8	8			
					\$5,000-9,999		0			
Sponsorships					\$2,500-4,999	0	0			
	Awards	\$100,000.00	\$100,250.00	\$46,500.00	\$1,000-2,499	7	7			
	SLC	\$19,000.00	\$4,500.00	\$24,000.00	\$500-999	4	5			
	STEM	\$4,000.00	\$400.00	\$5,350.00	\$1-499	2	8			
	Seminars/Enews	\$3,500.00	\$3,000.00	\$3,500.00		21	28			
		\$126,500.00	\$108,150.00	\$79,350.00	Sponsors					
					\$10,000 +	0	0			
TOTAL		\$476,450.24	\$474,266.63	\$484,947.25	\$5,000-9,999	3	4			
					\$2,500-4,999	6	8			
					\$1,000-2,499	12	20			
In-Kind					\$500-999	11	11			1
	Venue				\$1-499	10	5			
	Misc.					42	48			
		\$0.00		\$0.00						
					Board Giving FY 21					
					Total Members		Donors	Total FY 21	%	
					19		15	15,043.61	79%	
					Board Giving FY 20					
					Total Members		Donors	Total FY 20	%	
					16		12	\$9,222	75%	
					Board Giving FY 19					
					Total members		Donors	Total FY 19	%	
					17		16	\$13,300.00	94%	
					Board Giving FY 18					
					Total members		Donors	Total FY 18	%	
					18		17	\$10,043.10	94%	
					Board Giving FY 17					
					Total members		Donors	Total FY 17	%	
					20		18	\$24,496.97	90%	

Grant Pipeline Report through June 30, 2	021							
FY 2020/2021								
Source	Deadline	Purpose	Request	Budget	Status	YTD	Notes	Amount
Hardenbergh Foundation	Submitted 10/12/2020	Unrestricted - General Ops	\$30,000.00	\$ 25,000.00	Awarded	\$25,000.00		
Richard Schulze Family Foundation	Grant submitted, Site visit 1/2021	Unrestricted - General Ops	\$40,000.00	\$ 40,000.00	Awarded	\$40,000.00	Final report submitted	
Schott Foundation	Due 4/1/2021	Restricted - STEM Prog		\$ 50,000.00	Awarded	\$50,000.00		
GHR Foundation	Submited LOI 2/22/2021	Unrestricted - General Ops	\$50,000.00	\$0	Awarded	\$50,000.00		
Xcel Energy Foundation	Submitted 3/15/2021	Restricted - STEM Prog	\$27,500.00	\$ 25,000.00	Awarded	\$25,000.00	Final report submitted	
3M Foundation	Submitted 5/7/2021	Restricted - STEM Prog/Underserved students	\$60,000.00	\$ 60,000.00	Awarded	\$60,000.00	Final report submitted	
Rosemount Inc./Emerson	Due 3/1/2021	Unrestricted - General Ops	\$5,000.00	\$ 2,000.00	Declined	\$0.00	Budget cuts to their charitable giving	
Donaldson Foundation	Submitted 2/10/2021	Restricted - STEM Prog	\$12,000.00	\$0.00	Declined	\$0.00	Didn't serve high enough percentage of underserved students	
Minneapolis Foundation/Proto Labs	Submitted 5/24/2021	Restricted - STEM Prog/Underserved students	\$25,000.00	\$0.00	Declined	\$0.00		
WEM Foundation	Ongoing	Unrestricted - General Ops		\$ 25,000.00	Ongoing	1		
Ciresi Walburn Foundation for Children	Due 7/15/2021	Unrestricted - General Ops		\$25,000.00	Pending		2018, 2019, 2020 - Delined \$30,000	
MN Connected MN	Submitted 9/12/2020	COVID Mini grants to schools	\$100,000.00	\$0.00	Declined	\$0.00		
Athwin Foundation	Submitted LOI 2/26/2021	Unrestricted - General Ops	\$20,000.00	\$0.00	Pending	1	LOI was resubmitted to foundation in July	
Mutual of America	Submitted 3/30/2021	Restrcited STEM Prog/We Share Solar	\$25,000.00	\$0.00	Pending	1		
		Total FY20-2021	\$249,500.00	\$252,000.00		\$250,000.00		
STEM Support Secured Through Communi	ity Partner's Grant Requests to Support MISF Schools							
WEM/We Share Solar	rey tartier o drane nequests to support inion sensors	Support for 7 schools to participate				\$30,000,00		
Richard Schulze Family Foundation/SfS		Support of Cohort 1, 2 and 3 - 2020/2021				\$10,000,00		+
, , , , , , , , , , , , , , , , , , , ,						\$40,000.00		+
Grant Prospects						+ 10/000100		
	45 44 45 2000	CTEATE 1 11 (FOX 6 111 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	42222 442 222	ı				
Boston Scientific	Jan. 15 - Mar. 15, 2022	STEM Education (50% of program participants served at 200	% \$3000 - \$40,000			-	Metro area	_
The Deluxe Corporation Foundation	August 1 - Sept. 16, 2021	STEM/STREAM Metro					greater Twin Cities	4
Katherine B. Andersen	Ongoing	Unrestricted - General Ops			In Process		Program officer change, reestablishing focus areas	
St. Paul & Minnesota Foundation	Due 1/7/21	Mgmt Improvement Fund - 50% of MISF services benefit Eas					East metro and must serve a significant number of low-income persons	
Frey Foundation	Education LOI Jan. 1 - Jan. 10, 2022	Innovative programs K-12 that narrow achievement gap	\$100 - \$150,000				Metro area	4
Slaggie Family Foundation	Ongoing - primarily in Winona - request app from Foundation	Project of GO support						4
F. R. Bigelow Foundation	Ongoing	Restricted - STEM CP EAST Metro, Ramsey, Washington and	Dakota County					
Mardag	Improving lives of low income children	East metro						4
Bush Foundation	Suspended Event sponsorships because of Covid	Sponsorship, student centered learning, SEL					Declined 2018, 2019, 2020 declined. Up to \$50,000 average award \$20,000	4
Headwaters Foundation for Justice - Bush Partner		2021 dates are not yet available					https://headwatersfoundation.org/grants/types-of-funding/about-cig-program/	45.000.00
Lanners Family Foundation	LOI 10/1 - 3/31, 2022	Children and youth, Carholic schools and organizations					Declined 2019	\$5,000.00
HB Fuller	Proposals accepted March 1 - 31, 2021	STEM education youth initiatives in St. Paul	\$5000 - \$10,000				Declined 2019	\$10,000.00
nVent	Offer two grants cycles per year but 2022 dates not listed	Restricted - STEM Prog for underserved, St. Loius Park	\$5000 - \$15,000				Declined 2019, \$5000 - \$15,000	\$10,000.00
The Gertrude R. Shiely Charitable Trust	Apply in November 2021	Unrestricted - General Ops					Declined 2020, 2017, tina.jacobsen@usbank.com	
American Family Insurance Dreams Fdt.	2022 dates not available - 2021 grants were 3/15 - 4/15	Wrap around K-12, STREAM, SEL	\$10,000.00					
Boston Scientific	2021 Education Deadline announced in Spring	K-12 STEM, Economically disadvantaged, TC						
							Mpls. St. Paul and Metro, Legacy grants honor the founder's traditional areas of interest - Education	
Elmer L. and Eleanor J. Anderson Fdt.	Do not fit current grant priorities	General operations	\$1000 - \$3000				https://www.grantrequest.com/Application.aspx?sid=1954&aid=22972	
Seagate	Contract Lori Johnson, Seagate Technology, Iori.johnson@seagate.com	Advance STEM Education/Hands on learning					Lori Johnson - Iori.johnson@seagate.com, supported The Bakken	4
The Antioch Foundation	Submit LOI by July 15, 2022	Teacher training seminars, classroom technology	\$1000 - \$40,000	ļ	ļ		https://www.antiochfoundation.org/partners, WELS funder	4
The Beverly Foundation	No deadlines - submit LOI	Children, youth and education	\$500 - \$125,000				https://grantstation.com/grantmakers/beverly-foundation	
CenterPointeEnergy Foundation	Feb. 15, May 31 or Sept 13, 2021	STEM targeted to under-resources and under served	?					
HB Fuller	Due 3/31/2022	Restricted - STEM CP/We Share Solar			In-process			
Shavlik Family Foundation	Submit LOII by Dec. 1 annually	Technology upgrade						
			1	1		1		
Grants By Invite Only								
Cargill	Invitation Only	Restricted - STEM Prog						
							STEM education as it relates to water engineering or STEM education in the communities	1
1			1		l	1	where Pentair has operations; Increased access to educational opportunities for underserved	1
Pentair Foundation	Invitation Only - Do accept LOI's	Retricted - STEM					communities in developing countries, especially for women and girls; and	
US Bank	Make contact	Sponsorship - STEM Matt Hunt						
General Mills Foundation	Invitation Only	PK - 5 Achieved at risk youth						