MINNDEPENDENT
Financial Narrative (through Oct 2021)

## Balance Sheet

- The second PPP loan was forgiven by SBA and is reflected on the income statement and balance sheet

Income Statement
Major variances year to date:

Revenue

- Grants
- Under budget - Timing of 3M and Xcel grants
- Program Revenue
- Under budget -The STEM conference was held virtually so we charged less than we budgeted and attendance was lower than expected. The School Leadership Conference had lower attendance than budgeted.
- Sponsorships
- Under budget - With the virtual STEM conference we were not able to secure as many sponsors for the event as budgeted.
- Other Income
- Over budget -The forgiven PPP funds from the second draw were recorded here.

Expenses

- Employee Expense
- Under budget - Health insurance budgeted for all, but not used by all
- Fees-Outside Services
- Under budget - Science from Scientists less than budgeted
- Occupancy
- Under budget - Budgeted for expenses before moving, received 3 months free rent with move
- Contract parking line item removed
- Office Expenses
- Under budget - These were less than budgeted
- Direct Program Expense
- Under budget - Less than budgeted for with the STEM conference being held virtually. Also, there were less attendees at the School Leadership Conference than we budgeted.

MINNDEPENDENT
Income Statement
For the Four Months Ending October 31, 2021

|  | Current <br> Mo. <br> Last Year |  | Current Mo. This Year |  | Year to <br> Date <br> Last Year |  | Year to <br> Date <br> This Year |  | Year to Date Budget | Year to <br> Date <br> Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| Dues | \$ | $(3,191)$ | \$ | 554 | \$ | 162,205 | \$ | 185,544 | 174,525 | 11,019 |
| Grants |  | 0 |  | 0 |  | 2,000 |  | 0 | 88,000 | $(88,000)$ |
| Program Revenue |  | 310 |  | (125) |  | 8,716 |  | 17,970 | 31,700 | $(13,730)$ |
| Sponsorships |  | 1,500 |  | 300 |  | 3,700 |  | 21,050 | 27,500 | $(6,450)$ |
| Honor Fund |  | 578 |  | 219 |  | 2,109 |  | 5,349 | 3,500 | 1,849 |
| Trusts |  | 0 |  | 0 |  | 0 |  | 0 | 0 | 0 |
| Other Income |  | 205 |  | 71,251 |  | 434 |  | 71,596 | 600 | 70,996 |
| Total Revenues |  | (598) |  | 72,199 |  | 179,164 |  | 301,509 | 325,825 | $(24,316)$ |
| Expenses |  |  |  |  |  |  |  |  |  |  |
| Employee Expense |  | 30,909 |  | 31,540 |  | 123,268 |  | 128,295 | 134,493 | $(6,198)$ |
| Fees-Outside Services |  | 2,687 |  | 8,775 |  | 11,483 |  | 34,757 | 39,480 | $(4,723)$ |
| Occupancy |  | 1,792 |  | 0 |  | 7,166 |  | 5,448 | 8,062 | $(2,614)$ |
| Office Expenses |  | 2,039 |  | 9,749 |  | 12,348 |  | 20,340 | 22,971 | $(2,631)$ |
| Interest, Insurance and Fee |  | 265 |  | 210 |  | 1,064 |  | 1,769 | 1,267 | 502 |
| Direct Program Expense |  | 29,625 |  | 37,527 |  | 30,087 |  | 38,715 | 49,556 | $(10,841)$ |
| Total Expenses |  | 67,317 |  | 87,801 |  | 185,416 |  | 229,324 | 255,829 | $(26,505)$ |
| Net Income | \$ | $(67,915)$ | \$ | $(15,602)$ | \$ | $(6,252)$ | \$ | 72,185 | 69,996 | 2,189 |


|  | Prior Year ending 6/30/21 |  | Current Year <br> October 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets |  |  |  |  |
| PremierBank - operating | \$ | 142,073 | \$ | 194,675 |
| Premier Bank - program |  | 113,336 |  | 158,934 |
| Premier Bank - reserve |  | 150,829 |  | 162,882 |
| Accounts Receivable |  | 4,136 |  | 21,746 |
| Contributions Receivable |  | 107,475 |  | 11,613 |
| Prepaid Expenses |  | 11,166 |  | 4,635 |
| Total Current Assets |  | 529,015 |  | 554,485 |
| Property and Equipment |  |  |  |  |
| Office Equipment |  | 44,786 |  | 38,746 |
| Accumul. Deprec.Off.Equip. |  | $(36,607)$ |  | $(31,677)$ |
| Total Property and Equipment |  | 8,179 |  | 7,069 |
| Other Assets |  |  |  |  |
| Total Other Assets |  | 0 |  | 0 |
| Total Assets | \$ | 537,194 | \$ | 561,554 |
| LIABILITIES AND FUND BALANCE |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Accounts Payable | \$ | 7,947 | \$ | 43,196 |
| Wages Payable |  | 4,307 |  | 0 |
| Federal Withholding |  | 203 |  | 0 |
| FICA Withholding |  | 383 |  | 0 |
| State Withholding |  | 108 |  | 0 |
| Health Insurance W/H Payable |  | 316 |  | 0 |
| Deferred Revenue |  | 7,126 |  | 0 |
| US Bank VISA |  | 393 |  | 820 |
| PPP Accrued interest |  | 229 |  | 0 |
| Total Current Liabilities |  | 21,012 |  | 44,016 |
| Long-Term Liabilities |  |  |  |  |
| PPP Loan Payable |  | 70,830 |  | 0 |
| Total Long-Term Liabilities |  | 70,830 |  | 0 |
| Total Liabilities |  | 91,842 |  | 44,016 |
| Fund Balance |  |  |  |  |
| Beginning Balance Equity |  | (784) |  | (784) |
| Fund Balance-W/O Donor Rstrctn |  | 159,313 |  | 231,644 |
| Fund Balance-W/Donor Rstrictns |  | 214,493 |  | 214,493 |
| Net Income |  | 72,330 |  | 72,185 |
| Total Fund Balance |  | 445,352 |  | 517,538 |
| Total Liabilities \& Fund Balance | \$ | 537,194 | \$ | 561,554 |

## MINNDEPENDENT

For the Four Months Ending Oct. 31, 2021

FY22 YTD Actual Revenue


- Dues
- Grants
- Honor Fund

FY22 YTD Budgeted Revenue


- Program Revenue

■ Trusts

- Other Income

FY22 Budgeted Revenue


## MINNDEPENDENT

For the Four Months Ending Oct. 31, 2021

FY22 YTD Actual Expenses


■ Employee Expense
■ Occupancy

- Interest, Insurance and Fees

FY22 YTD Budgeted Expenses


FY22 Budgeted Expenses


MINNDEPENDENT
Statement of Financial Activities

| As of Oct 31, 2021 | Without Donor Restrictions | With Donor Restrictions | Total |
| :---: | :---: | :---: | :---: |
|  | Total | Total | Total |
| Revenues |  |  |  |
| Dues | 185,544 | 0 | 185,544 |
| Grants | 0 | 0 | 0 |
| Program Revenues | 17,970 | 0 | 17,970 |
| Sponsorships | 21,050 | 0 | 21,050 |
| Honor Fund | 5,349 | 0 | 5,349 |
| Trusts | 0 | 0 | 0 |
| Other Income | 71,596 | 0 | 71,596 |
|  |  |  |  |
| Net Assets Released from Restricti¢ | 53,955 | $(53,955)$ | 0 |
|  |  |  |  |
| Total Revenues | 355,464 | $(53,955)$ | 301,508.56 |
|  |  |  |  |
| Expenses |  |  |  |
| Employee Expense | 128,295.44 |  | 128,295 |
| Fees-Outside Services | 34,757.00 |  | 34,757 |
| Occupancy Expenses | 5,448.70 |  | 5,449 |
| Office Expenses | 20,339.06 |  | 20,339 |
| Interest, Insurance and Fees | 1,769.87 |  | 1,770 |
| Direct Program Expenses | 38,715.00 |  | 38,715 |
|  |  |  | 0 |
| Total Expenses | 229,325 | 0 | 229,325.07 |
|  |  |  |  |
| Change in Net Assets | 126,139 | $(53,955)$ | 72,183.49 |
|  |  |  |  |
|  |  |  |  |
| Net Assets Beginning of Period | 230,860 | 214,493 | 445,353 |
|  |  |  |  |
| Net Assets end of period | 356,999 | 160,537 | 517,537 |
|  |  |  |  |
|  |  |  |  |
| Net Assets by restriction |  |  |  |
| Fundraising |  | 21,725 |  |
| STEM |  | 138,505 |  |
| SEL |  | 308 |  |
| Total |  | 160,537 |  |


| Month: | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimate | Estimate | Estimate | Estimate | Estimate | Estimate | Estimate | Estimate |  |
| Cash on Hand (beginning cash) | 194,675 | 193,353 | 220,171 | 178,926 | 157,091 | 134,504 | 109,238 | 77,634 | 215,541 |
|  |  |  |  |  |  |  |  |  |  |
| RECEIPTS from Support |  |  |  |  |  |  |  |  |  |
| Grants - confirmed |  |  |  |  |  |  |  |  | 0 |
| Grants - anticipated annual |  | 50,000 |  |  |  |  |  | 40,000 | 90,000 |
| Sponsorships | 3,250 | 1,000 | 500 | 10,000 | 20,500 | 20,000 | 500 | 2,500 | 58,250 |
| Honor Fund | 30,000 | 15,000 | 4,000 | 2,000 | 5,000 | 3,000 | 11,000 | 2,500 | 72,500 |
| Trusts | 10,750 |  |  | 10,750 |  |  | 10,750 |  | 32,250 |
| Other Income |  |  |  |  |  |  |  |  |  |
| Funds released from restricted | 21,000 | 10,000 | 4,000 | 4,000 | 4,000 | 5,000 | 40,000 | 8,000 | 96,000 |
|  |  |  |  |  |  |  |  |  | 0 |
| RECEIPTS from Revenue |  |  |  |  |  |  |  |  |  |
| Membership School Dues | 10,000 |  |  |  |  | 2,200 |  |  | 12,200 |
| District Membership Dues |  |  |  |  |  |  |  |  | 0 |
| Associate Membership Dues | 275 |  |  |  |  |  |  |  | 275 |
| Program Revenue | 2,500.00 | 0.00 | 200.00 | 100.00 | 100.00 | 2,525.00 | 2,500.00 | 25.00 | 7,950 |
| RECEIPTS from other sources |  |  |  |  |  |  |  |  | 0 |
| Other Income |  |  |  |  |  |  |  |  | 0 |
| Operating Reserves |  |  |  |  |  |  |  |  | 0 |
| Bank interest | 35.00 | 150.00 | 150.00 | 100.00 | 100.00 | 100.00 | 50.00 | 50.00 | 735 |
| TOTAL RECEIPTS | 77,810 | 76,150 | 8,850 | 26,950 | 29,700 | 32,825 | 64,800 | 53,075 | 370,160 |
|  |  |  |  |  |  |  |  |  |  |
| DISBURSEMENTS for Operations |  |  |  |  |  |  |  |  |  |
| Salaries | 26,238.00 | 26,238.00 | 26,238.00 | 26,238.00 | 26,238.00 | 26,238.00 | 26,238.00 | 26,238.00 | 209,904 |
| Payroll taxes | 2,007.00 | 2,007.00 | 2,007.00 | 2,007.00 | 2,007.00 | 2,007.00 | 2,007.00 | 2,007.00 | 16,056 |
| Unemployment Taxes | 101.00 | 101.00 | 887.00 | 887.00 | 860.00 | 473.00 | 473.00 | 427.00 | 4,209 |
| Health Insurance | 2,378.00 | 2,378.00 | 2,378.00 | 2,378.00 | 2,378.00 | 2,378.00 | 2,378.00 | 2,378.00 | 19,024 |
| Life, Disability, Wrkmns Comp | 965.00 | 965.00 | 1,050.00 | 1,050.00 | 1,050.00 | 1,050.00 | 1,050.00 | 1,050.00 | 8,230 |
| Retirement | 1,574.00 | 1,574.00 | 1,574.00 | 1,574.00 | 1,574.00 | 1,574.00 | 1,574.00 | 1,574.00 | 12,592 |
| TOTAL STAFFING | 33,263 | 33,263 | 34,134 | 34,134 | 34,107 | 33,720 | 33,720 | 33,674 | 270,015 |
|  |  |  |  |  |  |  |  |  | 0 |
|  |  |  |  |  |  |  |  |  | 0 |
| Barry Sullivan |  |  |  |  |  |  |  |  | 0 |
| Lobbyist |  | 4,167 | 4,167 | 4,167 | 4,167 | 4,167 | 4,165 |  | 25,000 |
| SLC |  |  |  |  |  |  |  |  | 0 |
| Awards consultant |  |  |  |  |  | 5,500 |  |  | 5,500 |
| STEM consultant | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 12,000 |
| Science for Scientists |  |  |  |  |  |  |  | 17,500 | 17,500 |
| Eight Moon |  |  |  |  |  |  |  |  |  |
| Professional Development | 300 | 500 |  | 500 | 400 | 500 |  |  | 2,200 |


| Month: | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Total |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Estimate | Estimate | Estimate | Estimate | Estimate | Estimate | Estimate | Estimate |  |
| TOTAL CONSULTANTS | 1,800 | 6,167 | 5,667 | 6,167 | 6,067 | 11,667 | 5,665 | 19,000 | 62,200 |
|  |  |  |  |  |  |  |  |  |  |



