

Development Report FY 2021-2022 December 2021

Grants

- Pending grant request to the Hardenbergh Foundation for \$25,000 for general operations with an additional capital request of \$20,000 to support upgrading to a cloud-based CRM to manage membership data, donors and funders and manage events more efficiently.
- Submitted 6-month report to Schulze Family Foundation. We are meeting or exceeding expectations on all three smart goals that have been set to measure the outcomes and impact of our annual grant.
- Submitted an LOI to Schulze Family Foundation with an increased amount requested. LOI was approved to move to formal grant application with a \$45,000 request, \$5000 more than last year.
- Declined - Mutual of America for \$25,000/STEM/We Share Solar
- Pending - LOI to Athwin Foundation with \$10,000 general operations request approved and grant proposal submitted in October. Site visit with the program officer was conducted in November.
- LOI to Ciresi Walburn Foundation for Children for \$25,000 was declined
- Pending LOI sent to Shavlik Foundation with a \$20,000 request to support an upgrade to IT infrastructure, and cloud-based CRM.

Honor Fund

- Annual report is completed and was sent electronically to members, funders, and supporters the week of Thanksgiving.
- A small number of annual reports are being printed and will be mailed to key funders and supporters.
- The Give to the Max site was updated with new name and branding. An electronic appeal was sent on Give to the Max Day. We received a \$50 donation.
- The year-end appeal will be mailed the first week in December.
- To reflect Honor Fund giving more accurately we have removed the Helen Harrington Trust gift from the Honor Fund. It will be reflected on the plan and reports as a separate line item under Trusts.

Sponsorships

Newsletter/Professional Development and Other Sponsorships

- \$2000 - Gradelink – July 2020 – May 2021
- \$250 - Toucan Tech – Newsletter sponsorship Sept. 2021

Total YTD Sponsorship = \$2250

Virtual STEM Education Conference (Aug. 3 & 4)

- \$250 - Minnesota Academy of Sciences
- \$250 - Next Wave STEM

Total Sponsorship = \$500

School Leadership Conference (Sept. 27 – 29)

- \$5000 - Catapult Learning
- \$2500 – Facts
- \$2500 - Bright Schools Project
- \$2500 - Escale Advisors
- \$2500 - Canopy IT Solutions

- \$1500 - Edgenuity
- \$1500 - Saint Mary's University of Minnesota
- \$300 - Donald's

Total Sponsorship = \$18,300

MINDEPENDENT									
Development Fund Report									
FY 2021-2022									
Thru October 31, 2021									
Grants		FY22 PLAN	FY 22 YTD	FY 21 YTD	Donors	FY 22 YTD	FY 21 YTD		
	Unrestricted	\$90,000.00	\$0.00	\$2,000.00	\$10,000 +				
	STEM	\$138,000.00	\$0.00	\$0.00	\$5,000-9,999				
		\$228,000.00	\$0.00	\$2,000.00	\$2,500-4,999				
					\$1,000-2,499	2			
Honor Fund					\$500-999	1	1		
	Honor Fund/Unrestricted	\$76,000.00	\$5,849.58	\$2,508.00	\$1-499	3	5		
	HH Trust	\$43,000.00				6	6		
		\$119,000.00	\$5,849.58	\$2,508.00	Organizations/Corporation/Foundation				
					\$10,000 +				
Sponsorships					\$5,000-9,999				
	Awards	\$50,000.00	\$0.00	\$1,500.00	\$2,500-4,999				
	SLC	\$24,000.00	\$18,300.00	\$4,500.00	\$1,000-2,499		1		
	STEM	\$5,000.00	\$500.00	\$400.00	\$500-999	1			
	Seminars/Enews	\$3,500.00	\$2,250.00	\$750.00	\$1-499	1			
		\$82,500.00	\$21,050.00	\$7,150.00		2	1		
					Sponsors				
TOTAL		\$429,500.00	\$26,899.58	\$11,658.00	\$10,000 +				
					\$5,000-9,999	1	0		
					\$2,500-4,999	4	2		
					\$1,000-2,499	3	3		
In-Kind	Venue				\$500-999		2		
	Misc.	\$0.00	\$209.00		\$1-499	4	2		
		\$0.00	\$209.00	\$0.00		12	9		
					Board Giving FY22				
					Total Members		Donors	Total FY 22	%
					18		3	\$1,210.00	17%
					Board Giving FY 21				
					Total Members		Donors	Total FY 21	%
					19		15	\$15,043.61	79%
					Board Giving FY 20				
					Total Members		Donors	Total FY 20	%
					16		12	\$9,222.00	75%
					Board Giving FY 19				
					Total members		Donors	Total FY 19	%
					17		16	\$13,300.00	94%
					Board Giving FY 18				
					Total members		Donors	Total FY 18	%
					18		17	\$10,043.10	94%
					Board Giving FY 17				
					Total members		Donors	Total FY 17	%
					20		18	\$24,496.97	90%

Grant Pipeline Report FY 2021/2022									
Source	Deadline	Purpose	Request	Budget	Status	YTD Awarded	Notes	Amount	
Athwin Foundation	Submitted 11/2/21	Unrestricted - General Ops	\$10,000.00	\$0.00	Pending		Site visit conducted 11/15/21		
Hardenbergh Foundation	Submitted 10/12/2021	Unrestricted - General Ops, plus additional capital request	\$45,000.00	\$ 25,000.00	Pending		\$25,000 general operations, \$20,000 capital IT Upgrade		
Richard Schulze Family Foundation	LOI submitted - approved to move to formal grant application	Unrestricted - General Ops	\$45,000.00	\$ 40,000.00	Awarded		Request ask increased \$5000		
WEM Foundation	Ongoing	Unrestricted - General Ops	\$25,000.00	\$ 25,000.00	Ongoing	\$25,000.00			
Shavlik Foundation	LOI submitted 11/22/21	Restricted - IT database upgrade	\$20,000.00	\$0	Pending				
Schott Foundation	Apr-22	Restricted - STEM Prog		\$ 50,000.00	Pending				
GHR Foundation	Spring 2022	Unrestricted - General Ops		\$0					
Xcel Energy Foundation	Mar-22	Restricted - STEM Prog		\$ 25,000.00					
3M Foundation	May-22	Restricted - STEM Prog/Underserved students		\$ 60,000.00					
Rosemount Inc./Emerson	Mar-22	Unrestricted - General Ops		\$ 2,000.00		\$0.00	Budget cuts to their charitable giving		
Donaldson Foundation	Feb-22	Restricted - STEM Prog		\$0.00		\$0.00	Didn't serve high enough percentage of underserved students		
Minneapolis Foundation/Proto Labs	5/1/2022	Restricted - STEM Prog/Underserved students		\$0.00		\$0.00			
Cresi Walburn Foundation for Children	7/1/2022	Unrestricted - General Ops					Declined 2019-2021		
Frey Foundation	Education LOI Jan. 1 - Jan. 10, 2022	Innovative programs K-12 that narrow achievement gap					Metro area		
STEM Support Secured Through Community Partner's Grant Requests to Support MINDEPENDENT Schools									
WEM/We Share Solar		Support for 7 schools to participate					\$30,000.00		
Richard Schulze Family Foundation/SFS		Support of Cohort 1, 2 and 3 - 2021-2022					\$10,000.00		
							\$40,000.00		
Grant Prospects									
Boston Scientific	Jan. 15 - Mar. 15, 2022	STEM Education (50% of program participants served at 200% of poverty of lower	\$3000 - \$40,000				Metro area		
Katherine B. Andersen	Ongoing	Unrestricted - General Ops			In Process		Program officer change, reestablishing focus areas		
Slaggle Family Foundation	Ongoing - primarily in Winona - request app from Foundation	Project of GO support							
Lanners Family Foundation	LOI 10/1 - 3/31, 2022	Children and youth, Catholic schools and organizations					Declined 2019	\$5,000.00	
HB Fuller	Proposals accepted March 1 - 31, 2022	STEM education youth initiatives in St. Paul	\$5000 - \$10,000				Declined 2019	\$10,000.00	
nVent	Offer two grants cycles per year but 2022 dates not listed	Restricted - STEM Prog for underserved, St. Louis Park	\$5000 - \$15,000				Declined 2019, \$5000 - \$15,000	\$10,000.00	
The Gertrude R. Shielly Charitable Trust	Apply in November 2021	Unrestricted - General Ops					Declined 2017 and 2020		
Seagate	Contract Lori Johnson, Seagate Technology, lori.johnson@seagate.com	Advance STEM Education/Hands on learning					Lori Johnson - lori.johnson@seagate.com, supported The Bakken		
The Antioch Foundation	Submit LOI between April 1 and July 15, 2022	Teacher training seminars, classroom technology	\$1000 - \$40,000				https://www.antiochfoundation.org/partners_WELS_funder		
The Beverly Foundation	No deadlines - submit LOI	Children, youth and education	\$500 - \$125,000						
CenterPoint Energy Foundation	Feb. 1-March 8, June 1-July 6, 2022	STEM targeted to under-resources and under served							
Grants By Invite Only									
Cargill	Invitation Only	Restricted - STEM Prog							
Pentair Foundation	Invitation Only - Do accept LOI's	Retricted - STEM					STEM education as it relates to water engineering or STEM education in the communities where Pentair has operations; Increased access to educational opportunities for underserved communities in developing countries, especially for women and girls; and		
US Bank	Make contact	Sponsorship - STEM Matt Hunt							
General Mills Foundation	Invitation Only	PK - 5 Achieved at risk youth							