## MINNDEPENDENT

Financial Narrative (through January 2022)

## Balance Sheet

- The second PPP loan was forgiven by SBA and is reflected on the income statement and balance sheet
- We have not received the notice for the distribution amount from the Helen Harrington Trust but did receive the first distribution


## Income Statement

Major variances year to date:

Revenue

- Grants
- Under budget - Timing of 3M and Xcel grants
- Program Revenue
- Under budget -The STEM conference was held virtually so we charged less than we budgeted and attendance was lower than expected. The School Leadership Conference had lower attendance than budgeted.
- Sponsorships
- Under budget - With the virtual STEM conference we were not able to secure as many sponsors for the event as budgeted.
- Honor Fund
- Timing difference for a large donor's gift
- Other Income
- Over budget -The forgiven PPP funds from the second draw were recorded here.


## Expenses

- Employee Expense
- Under budget - Health insurance budgeted for all, but not used by all
- Fees-Outside Services
- Under budget - Science from Scientists less than budgeted
- Occupancy
- Under budget - Budgeted for expenses before moving, received 3 months free rent with move
- Contract parking line item removed
- Office Expenses
- Over budget - Supplies due to office move were more than budgeted
- Direct Program Expense
- Under budget - Less than budgeted for with the STEM conference being held virtually. Also, there were less attendees at the School Leadership Conference than we budgeted.

|  | Prior Year ending 6/30/21 |  | Current Year <br> January 31, 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets |  |  |  |  |
| PremierBank - operating | \$ | 142,073 | \$ | 149,452 |
| Premier Bank - program |  | 113,336 |  | 151,751 |
| Premier Bank - reserve |  | 150,829 |  | 171,917 |
| Accounts Receivable |  | 4,136 |  | 1,610 |
| Contributions Receivable |  | 107,475 |  | $(11,453)$ |
| Prepaid Expenses |  | 11,166 |  | 6,805 |
| Total Current Assets |  | 529,015 |  | 470,082 |
| Property and Equipment |  |  |  |  |
| Office Equipment |  | 44,786 |  | 35,747 |
| Accumul. Deprec.Off.Equip. |  | $(36,607)$ |  | $(28,941)$ |
| Total Property and Equipment |  | 8,179 |  | 6,806 |
| Other Assets |  |  |  |  |
| Total Other Assets |  | 0 |  | 0 |
| Total Assets | \$ | 537,194 | \$ | 476,888 |
| LIABILITIES AND FUND BALANCE |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Accounts Payable | \$ | 7,947 | \$ | 7,599 |
| Wages Payable |  | 4,307 |  | 0 |
| Federal Withholding |  | 203 |  | 0 |
| FICA Withholding |  | 383 |  | 0 |
| State Withholding |  | 108 |  | 0 |
| Health Insurance W/H Payable |  | 316 |  | 0 |
| Deferred Revenue |  | 7,126 |  | 0 |
| US Bank VISA |  | 393 |  | 1,059 |
| PPP Accrued interest |  | 229 |  | 0 |
| Total Current Liabilities |  | 21,012 |  | 8,658 |
| Long-Term Liabilities |  |  |  |  |
| PPP Loan Payable |  | 70,830 |  | 0 |
| Total Long-Term Liabilities |  | 70,830 |  | 0 |
| Total Liabilities |  | 91,842 |  | 8,658 |
| Fund Balance |  |  |  |  |
| Beginning Balance Equity |  | (784) |  | (784) |
| Fund Balance-W/O Donor Rstrctn |  | 159,313 |  | 231,648 |
| Fund Balance-W/Donor Rstrictns |  | 214,493 |  | 214,493 |
| Net Income |  | 72,330 |  | 22,873 |
| Total Fund Balance |  | 445,352 |  | 468,230 |
| Total Liabilities \& Fund Balance | \$ | 537,194 | \$ | 476,888 |

MINNDEPENDENT
Income Statement
For the Seven Months Ending January 31, 2022

|  | Current Mo. Last Year |  | Current Mo. This Year |  | Year to Date Last Year |  | Year to Date This Year |  | Year to Date Budget | Year to Date <br> Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| Dues | \$ | 0 | \$ | 375 | \$ | 162,971 | \$ | 186,939 | 174,525 | 12,414 |
| Grants |  | 0 |  | 0 |  | 27,000 |  | 70,000 | 138,000 | $(68,000)$ |
| Program Revenue |  | 74 |  | 75 |  | 9,015 |  | 17,970 | 32,300 | $(14,330)$ |
| Sponsorships |  | 49,750 |  | 0 |  | 59,200 |  | 21,050 | 29,000 | $(7,950)$ |
| Honor Fund |  | 301 |  | 5,308 |  | 38,967 |  | 18,509 | 52,500 | $(33,991)$ |
| Trusts |  | 43,450 |  | 0 |  | 43,450 |  | 0 | 0 | 0 |
| Other Income |  | 173 |  | 21 |  | 3,953 |  | 71,701 | 1,050 | 70,651 |
| Total Revenues |  | 93,748 |  | 5,779 |  | 344,556 |  | 386,169 | 427,375 | $(41,206)$ |
| Expenses |  |  |  |  |  |  |  |  |  |  |
| Employee Expense |  | 31,693 |  | 30,829 |  | 215,863 |  | 220,623 | 235,919 | $(15,296)$ |
| Fees-Outside Services |  | 18,195 |  | 7,625 |  | 69,560 |  | 49,677 | 56,384 | $(6,707)$ |
| Occupancy |  | 0 |  | 2,269 |  | 10,602 |  | 9,986 | 15,870 | $(5,884)$ |
| Office Expenses |  | 1,178 |  | 3,101 |  | 20,020 |  | 40,456 | 36,381 | 4,075 |
| Interest, Insurance and Fee |  | 113 |  | 263 |  | 2,114 |  | 2,590 | 2,219 | 371 |
| Direct Program Expense |  | 62 |  | 229 |  | 31,757 |  | 39,964 | 52,016 | $(12,052)$ |
| Total Expenses |  | 51,241 |  | 44,316 |  | 349,916 |  | 363,296 | 398,789 | $(35,493)$ |
| Net Income | \$ | 42,507 | \$ | $(38,537)$ | \$ | $(5,360)$ | \$ | 22,873 | 28,586 | $(5,713)$ |

## MINNDEPENDENT

For the Seven Months Ending Jan. 31, 2022

FY22 YTD Actual Revenue


Dues

- Sponsorships
- Other Income

FY22 YTD Budgeted Revenue


FY22 Budgeted Revenue


## MINNDEPENDENT

For the Seven Months Ending Jan. 31, 2022

FY22 YTD Actual Expenses


■ Employee Expense
■ Occupancy

- Interest, Insurance and Fees

FY22 YTD Budgeted Expenses


- Fees-Outside Services
- Office Expenses
- Direct Program Expense

FY22 Budgeted Expenses


MINNDEPENDENT
Statement of Financial Activities

| As of Jan 31, 2022 | Without <br> Donor <br> Restrictions | With Donor Restrictions | Total |
| :---: | :---: | :---: | :---: |
|  | Total | Total | Total |
| Revenues |  |  |  |
| Dues | 186,939 | 0 | 186,939 |
| Grants | 50,000 | 20,000 | 70,000 |
| Program Revenues | 17,970 | 0 | 17,970 |
| Sponsorships | 21,050 | 0 | 21,050 |
| Honor Fund | 18,509 | 0 | 18,509 |
| Trusts | 0 | 0 | 0 |
| Other Income | 71,701 | 0 | 71,701 |
|  |  |  |  |
| Net Assets Released from Restricti¢ | 98,453 | $(98,453)$ | 0 |
|  |  |  |  |
| Total Revenues | 464,621 | $(78,453)$ | 386,168.62 |
|  |  |  |  |
| Expenses |  |  |  |
| Employee Expense | 220,621.14 |  | 220,621 |
| Fees-Outside Services | 49,676.65 |  | 49,677 |
| Occupancy Expenses | 9,985.86 |  | 9,986 |
| Office Expenses | 40,454.41 |  | 40,454 |
| Interest, Insurance and Fees | 2,590.51 |  | 2,591 |
| Direct Program Expenses | 39,964.44 |  | 39,964 |
|  |  |  | 0 |
| Total Expenses | 363,293 | 0 | 363,293.01 |
|  |  |  |  |
| Change in Net Assets | 101,328 | $(78,453)$ | 22,875.61 |
|  |  |  |  |
|  |  |  |  |
| Net Assets Beginning of Period | 230,860 | 214,493 | 445,353 |
|  |  |  |  |
| Net Assets end of period | 332,189 | 136,040 | 468,229 |
|  |  |  |  |
|  |  |  |  |
| Net Assets by restriction |  |  |  |
| Administration |  |  |  |
| Fundraising |  | 8,547 |  |
| STEM |  | 127,493 |  |
| SEL |  | 0 |  |
| Total |  | 136,040 |  |


| Month: | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimate | Estimate | Estimate | Estimate | Estimate |  |
| Cash on Hand (beginning cash) | 149,147 | 148,258 | 127,039 | 100,484 | 70,539 | 149,147 |
|  |  |  |  |  |  |  |
| RECEIPTS from Support |  |  |  |  |  |  |
| Grants - confirmed |  |  |  |  |  | 0 |
| Grants - anticipated annual |  |  |  |  | 40,000 | 40,000 |
| Sponsorships | 10,000 | 20,500 | 20,000 | 500 | 2,500 | 53,500 |
| Honor Fund | 32,000 | 5,000 | 3,000 | 11,000 | 2,500 | 53,500 |
| Trusts |  |  |  | 11,450 |  | 11,450 |
| Other Income |  |  |  |  |  |  |
| Funds released from restricted | 4,000 | 4,000 | 5,000 | 40,000 | 8,000 | 61,000 |
|  |  |  |  |  |  | 0 |
| RECEIPTS from Revenue |  |  |  |  |  |  |
| Membership School Dues |  |  |  |  |  | 0 |
| District Membership Dues |  |  |  |  |  | 0 |
| Associate Membership Dues |  |  |  |  |  | 0 |
| Program Revenue | 150.00 | 100.00 | 2,525.00 | 2,500.00 | 25.00 | 5,300 |
| RECEIPTS from other sources |  |  |  |  |  | 0 |
| Other Income |  |  |  |  |  | 0 |
| Operating Reserves |  |  |  |  |  | 0 |
| Bank interest | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 125 |
| TOTAL RECEIPTS | 46,175 | 29,625 | 30,550 | 65,475 | 53,050 | 224,875 |
|  |  |  |  |  |  |  |
| DISBURSEMENTS for Operations |  |  |  |  |  |  |
| Salaries | 26,238.00 | 26,238.00 | 26,238.00 | 26,238.00 | 26,238.00 | 131,190 |
| Payroll taxes | 2,007.00 | 2,007.00 | 2,007.00 | 2,007.00 | 2,007.00 | 10,035 |
| Unemployment Taxes | 887.00 | 860.00 | 473.00 | 473.00 | 427.00 | 3,120 |
| Health Insurance | 2,378.00 | 2,378.00 | 2,378.00 | 2,378.00 | 2,378.00 | 11,890 |
| Life, Disability, Wrkmns Comp | 900.00 | 900.00 | 900.00 | 900.00 | 900.00 | 4,500 |
| Retirement | 1,574.00 | 1,574.00 | 1,574.00 | 1,574.00 | 1,574.00 | 7,870 |
| TOTAL STAFFING | 33,984 | 33,957 | 33,570 | 33,570 | 33,524 | 168,605 |
|  |  |  |  |  |  | 0 |
|  |  |  |  |  |  | 0 |
| Barry Sullivan |  |  |  |  |  | 0 |
| Lobbyist | 3,333 | 3,335 | 3,333 | 3,333 |  | 13,334 |
| SLC |  |  |  |  |  | 0 |
| Awards consultant |  |  | 5,500 |  |  | 5,500 |
| STEM consultant | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 7,500 |
| Science from Scientists |  |  |  |  | 17,500 | 17,500 |
| Eight Moon |  |  |  |  |  |  |
| Professional Development |  | 400 | 500 |  |  | 900 |
| TOTAL CONSULTANTS | 4,833 | 5,235 | 10,833 | 4,833 | 19,000 | 44,734 |
|  |  |  |  |  |  |  |



