

Development Narrative Report FY 2021-2022 (June 2022)

Grants

- Awarded - Richard M. Schulze Family Foundation general operations grant \$45,000, an increase of \$5000. Grant dollars will be received in the next month.
- Pending - Xcel Energy annual meeting in January with follow up grant request for \$27,500 for general STEM Program.
- Pending - annual meeting with Schott Foundation April with follow up grant request of \$55,000.
- Declined - Deluxe Corporation Foundation, grant for \$10,000 to support general STEM program. The grant will be considered again during 2nd round of funding in August 2022.
- Pending - American Family Insurance Dreams Foundation - \$10,000 for STEM Program (Science from Scientist),
- Pending - 3M annual meeting in March. Received invite to apply for STEM grant of \$50,000, \$10,000 less than 2021. STEM grant application was submitted to support Science from Scientist program at underserved metro member schools was submitted on 4/22/2022.
- Pending - HB Fuller grant request for \$10,000 to support STEM (We Share Solar). Virtual site visit is 5/19/2022.
- Pending - Emerson Process Management/Rosemount, grant for \$5000 to support general STEM program.
- Pending - API Group Foundation - Letter of Interest for \$10,000 for general STEM Program.
- Awarded - Schott Foundation - grant for \$100,000, an increase of \$50,000 over prior year grant. The increased amount is for 2022/2023 only to expand initiatives.

Honor Fund

- Final fiscal year end appeal will be send in June
- 1 gift was received at the Education Awards event.
- We honored the legacy of Jim Field with an email to schools and supporters and social media posts, and at the education awards
- A handwritten note was sent to all sponsors from the Education Awards
- Follow us on social media.
 - Facebook - <https://www.facebook.com/MINNDEPENDENT/>
 - Instagram - <https://www.instagram.com/minndependent/>
 - Twitter - <https://www.instagram.com/minndependent/>
 - Vimeo - <https://vimeo.com/minndependent>

Sponsorships

2022 Award Event – Goal \$50,000, Total Revenue \$38,000 (\$12,000)

- \$5000 – Mairs and Power/Jon Theobald - Premier Sponsor
- \$3000 – Boyum & Barendseer/Phil Paquette - Honor Teacher Sponsor
- \$3000 – Michael Lamb/Xcel Energy – Award Sponsor
- \$1500 – Bethel University – Technology Sponsor
- \$1500 – Ulteig/Doug Jaeger – Nominee/Education Sponsor
- \$1500 – Eight Moon – Hospitality Sponsor
- \$1500 – Broadhead/Dean Broadhead - Hospitality Sponsor
- \$1500 – Premier Banks/Kelly Regan – Nominee/Education Sponsor
- \$1500 – Linda & Ken Holmen – Nominee/Education Sponsor

- \$1000 – Jim Hansen – Table Sponsor
- \$1000 – Blake Nelson/Hellmuth & Johnson – Table Sponsor
- \$1000 – Redpath - Table Sponsor
- \$1000 – MN Private College – Table Sponsor
- \$1000 – Josh and Sue Killian & Chuck and Mary Killian – Table Sponsor
- \$1000 – Teri and Kevin McCloughan - Table Sponsor
- \$1000 – Nelson Worldwide – Table Sponsor
- \$1000 – BData, Inc./Brian Lynch – Table Sponsor
- \$500 - Platinum Bank – Ad Sponsor
- \$500 – Academy of Whole Learning/Wyayn Rasmussen – Ad Sponsor
- \$500 - Hill Murray School – Ad Sponsor
- \$250 - St. Alphonsus Catholic School – Ad Sponsor
- \$500 - Park Street Public – Ad Sponsor
- \$250 - Aim Higher Foundation – Ad Sponsor
- \$500 - The Portage (John Higgins) – Ad Sponsor
- \$500 - Rochester Areas Catholic Schools – Ad Sponsor
- \$500 - St. Jude of the Lake Catholic School – Ad Sponsor
- \$500 - Saint Thomas Academy – Ad Sponsor
- \$250 - Minnehaha Academy – Ad Sponsor

TOTAL REVENUE from AWARDS

\$37,500 Sponsorships
\$500 – Gifts from event

\$38,000

Other Sponsorships

Newsletter/Professional Development and Other Sponsorships

- \$2000 - Gradelink – July 2020 – May 2021
- \$250 - Toucan Tech – Newsletter sponsorship Sept. 2021

Total YTD Sponsorship = \$2250

Virtual STEM Education Conference (Aug. 3 & 4)

- \$250 - Minnesota Academy of Sciences
- \$250 - Next Wave STEM

Total Sponsorship = \$500

School Leadership Conference (Sept. 27 – 29)

- \$5000 - Catapult Learning
- \$2500 – Facts
- \$2500 - Bright Schools Project
- \$2500 - Escalade Advisors
- \$2500 - Canopy IT Solutions
- \$1500 - Edgenuity
- \$1500 - Saint Mary's University of Minnesota
- \$300 – Donald's

Total Sponsorship = \$18,300

Grant Pipeline Report								
FY 2021/2022								
Source	Deadline	Purpose	Request	Budget	Status	YTD Awarded	Notes	Amount
Athwin Foundation	Submitted 11/2/21	Unrestricted - General Ops	\$10,000.00	\$0.00	Awarded	\$ 2,000.00	Site visit conducted 11/15/21	
Hardenbergh Foundation	Submitted 10/12/2021	Unrestricted - General Ops, plus additional capital request	\$45,000.00	\$ 25,000.00	Awarded	\$45,000.00	\$25,000 general operations, \$20,000 capital IT Upgrade	
Richard Schulze Family Foundation	LOI submitted - approved to move to formal grant application	Unrestricted - General Ops	\$45,000.00	\$ 40,000.00	Awarded	\$45,000.00	Increase of \$5000 over prior year	
WEM Foundation	Ongoing	Unrestricted - General Ops	\$25,000.00	\$ 25,000.00	Awarded	\$25,000.00		
Shavitt Foundation	LOI submitted 11/22/21	Restricted - IT database upgrade	\$20,000.00	\$0	Declined	\$0.00		
Schott Foundation	Submitted 4/12/2022	Restricted - STEM Prog	\$55,000.00	\$ 50,000.00	Awarded	\$100,000.00		
GHR Foundation	Spring 2022	Unrestricted - General Ops		\$0	TBD			
Xcel Energy Foundation	Submitted 3/27/2022	Restricted - STEM	\$27,500.00	\$ 25,000.00	Pending			
Deluxe Corporation Foundation	Submitted 3/28/2022	Restricted - STEM	\$10,000.00		Declined	\$0.00	Grant request will be review in 2nd round of funding in August 2022	
3M Foundation	Submitted 4/27/2022	Restricted - STEM Prog/Underserved students	\$50,000.00	\$ 60,000.00	Pending		Grant invitation was for \$10,000 less than prior year	
HB Fuller	Submitted 3/31/2022	Restricted - STEM (We Share Solar)	\$10,000.00	\$ -	Pending		Virtual site visit on 5/19/2022	
Rosemount Inc./Emerson	Submitted 4/15/2022	Restricted - STEM	\$5,000.00	\$ -	Pending	\$0.00		
API Group Foundation	Submitted LOI 5/15/2021	Restricted STEM	\$10,000.00	\$ -	Pending			
Donaldson Foundation	August 1, 2022 deadline	Restricted - STEM		\$0.00	In process	\$0.00	Didn't serve high enough percentage of underserved students	
Minneapolis Foundation/Proto Labs	Waiting for 2022 dates to be released	Restricted - STEM Prog/Underserved students		\$0.00	On calendar	\$0.00		
Cresi Walburn Foundation for Children	7/1/2022	Unrestricted - General Ops			On calendar		Declined 2019-2021	
Seagate	Contract Lori Johnson, Seagate Technology, lori.johnson@seagate.com	Advance STEM Education with hands-on learning opportunities			Discuss applying		Lori Johnson - lori.johnson@seagate.com, supported The Bakken	
Lanners Family Foundation	LOI 10/1 - 3/31, 2022	Children and youth, Catholic schools and organizations - maybe award sponsorship			Discuss applying		Declined 2019	\$5,000.00
The Antioch Foundation	Submit LOI between April 1 and July 15, 2022	Teacher training seminars, classroom technology	\$1000 - \$40,000		Discuss applying		https://www.antiochfoundation.org/partners_wells_funder	
Beverly Foundation	No deadlines - submit LOI	Children, youth and education in Mpls/St. Paul area	\$500 - \$125,000		Discuss applying		Beverly Debart, 1660 Highway 100 South, Suite 303, Minneapolis, MN 55416	
Slagge Family Foundation	Ongoing - primarily in Winona - request app from Foundation	Project of GO support	\$1000 - \$200,000		Discuss applying		Stephen M. Slagge, President, 111 Market Street, Suite 3B, Winona, MN 55987	
							Total Awarded	\$217,000.00
STEM Support Secured Through Community Partner's Grant Requests to Support MINNDEPENDENT Schools								
WEM/We Share Solar		Support for 7 schools to participate				\$30,000.00		
Richard Schulze Family Foundation/SIS		Support of Cohort 1, 2 and 3 - 2021-2022				\$10,000.00		
							\$40,000.00	
Grant Prospects								
Frey Foundation	Education LOI Jan. 1 - Jan. 10, 2022	Innovative programs K-12 that narrow achievement gap - metro area						
Boston Scientific	Jan. 15 - Mar. 15, 2023	STEM Education (50% of program participants served at 185% of poverty of lower Basic needs	\$3000 - \$40,000				Metro area	
Bremer Foundation		Unrestricted - General Ops			In Process			
Katherine B. Andersen	Ongoing	Unrestricted - General Ops					Program officer change, reestablishing focus areas	
nVent	Does not fund support organizations	Restricted - STEM Prog for underserved, St. Louis Park	\$5000 - \$15,000				Declined 2019, \$5000 - \$15,000	\$10,000.00
The Gertrude R. Shiel Charitable Trust	Apply in November 2022	Unrestricted - General Ops					Declined 2017 and 2020	
CenterPoint Energy Foundation	Applications accepted June 1 to July 6, 2022	STEM targeted to under-resources and under served						
International Paper	Submit to the local office - online application	Bear Lake			Application			
MHI Power Foundation	Ongoing - Must be in service area - Duluth and north of Duluth	Improving the health and vitality of communities in service areas/sponsorships	\$5,000					
Grants By Invite Only								
Cargill	Invitation Only - staff and board members	STEM programs that: increase equitable access to STEM, teacher effectiveness and STEM proficiency for students in grades K-12.						
Pentair Foundation	Invitation Only - for consideration contact pentaircsr@pentair.com.	STEM education as it relates to water engineering or STEM education in the communities where Pentair has operations and sponsorships					STEM education as it relates to water engineering or STEM education in the communities where Pentair has operations; Increased access to educational opportunities for underserved communities in developing countries, especially for women and girls; and	
US Bank	Invitation Only - Submit a letter of interest	Organizations and programs that help low- and moderate-income and at-risk middle and high school students prepare for post-secondary education at a community college, university, trade or technical school and career readiness, and K-12 and college student financial literacy						
General Mills Foundation	Invitation Only - Employees nominate nonprofits	K-12 educational achievement						
Carlson Family Foundation	Invite only right now. LOI process is expected to open in future	Out of school programs that support youth -						

MINNDEPENDENT									
Development Fund Report									
FY 2021-2022									
Thru 4-31-2022									
Grants		FY22 PLAN	FY 22 YTD	FY 21 YTD	Donors	FY 22 YTD	FY 21 YTD		
	Unrestricted	\$90,000.00	\$50,000.00	\$25,000.00	\$10,000 +	1	1		
	STEM	\$138,000.00	\$0.00	\$0.00	\$5,000-9,999	1	1		
	CRM Data Conversion		\$20,000.00		\$2,500-4,999	2			
		\$228,000.00	\$70,000.00	\$25,000.00	\$1,000-2,499	2	1		
					\$500-999	5	9		
Honor Fund					\$1-499	10	27		
	Honor Fund/Unrestricted	\$76,000.00	\$25,217.05	\$93,335.00		21	39		
	HH Trust	\$43,000.00	\$45,812.96		Organizations/Corporation/Foundation				
		\$119,000.00	\$71,030.01	\$93,335.00	\$10,000 +	3	4		
					\$5,000-9,999				
Sponsorships					\$2,500-4,999		0		
	Awards	\$50,000.00	\$35,250.00	\$100,250.00	\$1,000-2,499	4	4		
	SLC	\$24,000.00	\$18,300.00	\$4,500.00	\$500-999	3	3		
	STEM	\$5,000.00	\$500.00	\$400.00	\$1-499		1		
	Seminars/Enews	\$3,500.00	\$2,250.00	\$3,000.00		10	12		
		\$82,500.00	\$56,300.00	\$108,150.00	Sponsors				
					\$10,000 +				
TOTAL		\$429,500.00	\$197,330.01	\$226,485.00	\$5,000-9,999	2	3		
					\$2,500-4,999	6	6		
					\$1,000-2,499	15	12		
					\$500-999	10	11		
In-Kind					\$1-499	8	8		
	Venue					41	40		
	Misc.	\$0.00	\$209.00						
		\$0.00	\$209.00	\$0.00					
					Board Giving FY22				
					Total Members		Donors	Total FY 22	%
					17		12	\$12,596.26	71%
					Board Giving FY 21				
					Total Members		Donors	Total FY 21	%
					19		15	\$15,043.61	79%
					Board Giving FY 20				
					Total Members		Donors	Total FY 20	%
					16		12	\$9,222.00	75%
					Board Giving FY 19				
					Total members		Donors	Total FY 19	%
					17		16	\$13,300.00	94%
					Board Giving FY 18				
					Total members		Donors	Total FY 18	%
					18		17	\$10,043.10	94%
					Board Giving FY 17				
					Total members		Donors	Total FY 17	%
					20		18	\$24,496.97	90%