

Development Narrative Report FY 25/26 (Thru 12/2/2025)

GRANTS

Recent Grant Updates

- **Awarded** – \$25,000 grant from 3M to support STEM general operations. Internal system error with 3M in processing the check and working with support to reissue a new check.
- Submitted 2024 Year End Impact Report to 3M

Grant Submissions

- **Pending** – \$25,000 to support General Operations, with additional \$20,000 Capital Request for technology upgrades and CRM expansion to the Hardenbergh Foundation. Award notification is expected in December.
- **Pending** - \$3000 to support General Operations to the Athwin Foundation
- **Pending** - \$25,000 to support General Operations to the Capital Group Associate Involvement grant program, invited by Pete Deavan.
- **Declined** - \$50,000 to support educator AI literacy to the People First AI Fund 2025.
- **Declined** - \$25,000 to support STEM Program to the MN STEM Ecosystems Grants

Meetings and Funding Updates

- Scheduling follow-up with Otto Bremer Foundation to discuss best fit for future grant submittal.

Potential Funding Opportunities

- Sending LOI's to a prospect list of small family foundations with planned follow-up.
- 4 prospective supporters referred by Board of Directors

TRUSTS

- None YTD

ANNUAL FUND

Category	# of Donors	Total YTD Amount	# of New Donors
Individuals/Orgs/Corp	12	\$24,424.17	1
Trusts	0	0	0
Foundations	1	\$25,000	0
Sponsors	29	\$54,700	5
			% Giving
Board (21)	5	\$7114.17	25%

FY24/25 Individual/Organization/Corporation Donors (Does not include sponsors)

1. Tim Benz
2. Best Buy/Anastasia Benz
3. Michael Lamb
4. Heidi Gallus
5. Mike Brennan

6. M. William Lower
7. Roger Maulik
8. The Mark E. and Mary A. Davis Foundation
9. Peter and Leeann Deavan
10. Lea A. Theobald
11. Vikram Ghosh
12. Frels Family Foundation

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SPONSORSHIPS

2025 School Leadership Conference (Sept. 22-24, 2025)

Langer Construction	\$3000
Thrivent	\$3000
Enquiry Tracker	\$3000
FACTS	\$3000
Canopy IT Solutions	\$3000
Cognia	\$3000
Slow Road Photo	\$3000
Renaissance	\$3000
Tools for Success	\$1800
Opus Group	\$1800
Solid Rock Construction	\$1800
Donald's Uniform	\$1800
Escale Advisors	\$1800
Catapult Learning	\$1800
Sadlier	\$1800
Pope Design Group	\$1800
Revolution Sporting Goods	\$1800
Teaching Channel - NEW	\$1800

FY 25-26 School Leadership Sponsorship	\$42,000
Sponsorship Goal	\$42,000

Preferred Partnership Program

Thrivent	\$500
Langer Construction	\$500
Cognia	\$500
Enquiry Tracker	\$500
Phoenix School Counseling, LLC	\$500
Tools for Success	\$500
Renaissance	\$500
Pope Design Group	\$500
Escale Advisors	\$500
Catapult Learning	\$500

FY 25-26 Preferred Partnership Program Sponsorship	\$5000
Sponsorship Goal	0

2025 STEM Education Conference (Aug 13, 2025)

MN Zoo	\$250
Thrivent	\$500
Science from Scientists	\$500
Code Savvy - NEW	\$500
ATSR - NEW	\$500
High Tech Kids	\$250
MN Agriculture in the Classroom	\$250
Sadlier Publishing	\$500
SmartLab	\$500
The Works Museum - NEW	\$250
Fenworks	\$500
MN HOSA - NEW	\$250
Teaching Channel - trade for a presenter	\$0

FY25-26 STEM Education Conference Sponsorship	\$4750
Sponsorship Goal	\$4000

Other Organization Sponsorships 2025-2026

Thrivent - ENEWS Spotlight Sponsor (6 issues, 7/25 - 12/25)	\$1200
Thrivent - PD Webinar Sponsor (1 webinar)	\$750
Opus Design Group - ENEWS Spotlight Sponsor (5 issues, 7/25 -11/25)	\$1000

FY 25-26 YTD Other Sponsorships	\$2950
Other Sponsorship Goal	\$6000

FY 2025/2026 DEVELOPMENT FUND REPORT (Thru December 2, 2025)								
Grants		FY26 PLAN	FY26 YTD	FY 25 YTD	Donors	FY 26 YTD	FY 25 YTD	
	Unrestricted	\$80,000.00	\$0.00	\$0.00	\$10,000 +	1		
	STEM	\$125,000.00	\$25,000.00	\$50,000.00	\$5,000 - \$9,999	2		
		\$205,000.00	\$25,000.00	\$50,000.00	\$1,000 - \$4,999	1	1	
					\$1-999	8	5	
Honor Fund					TOTAL	12	6	
	Honor Fund/Unrestricted	\$80,000.00	\$24,424.17	\$2,295.44				
	HH Trust	\$42,750.00	\$0.00	\$0.00	Foundations	FY 26 YTD	FY 25 YTD	
		\$122,750.00	\$24,424.17	\$2,295.44	\$100,000 +			
					\$50,000 - \$99,999		1	
Sponsorships					\$25,000 - \$49,999	1		
	Awards	\$35,000.00	\$0.00	\$0.00	\$10,000 - \$24,999			
	SLC	\$42,000.00	\$47,000.00	\$44,000.00	\$1 - \$9,999			
	STEM	\$4,000.00	\$4,750.00	\$5,000.00	TOTAL	1	1	
	Seminars/Enews	\$6,000.00	\$2,950.00	\$2,400.00				
		\$87,000.00	\$54,700.00	\$51,400.00	Sponsors	FY 26 YTD	FY 25 YTD	
					\$5,000+	1	3	
TOTAL		\$414,750.00	\$104,124.17	\$103,695.44	\$2,500-\$4,999	7	4	
					\$1,000-\$2,499	10	10	
					\$1-\$999	11	13	
					TOTAL	29	30	
					Board Giving FY26			
					Total Members	Donors	Total FY26	%
					20	5	\$7,114.17	25%
					Board Giving FY25			
					Total Members	Donors	Total FY25	%
					17	17	\$25,112.54	100%
					Board Giving FY24			
					Total Members	Donors	Total FY24	%
					17	17	\$22,194.75	100%
					Board Giving FY23			
					Total Members	Donors	Total FY23	%
					18	13	\$11,734.59	72%
					Board Giving FY22			
					Total Members	Donors	Total FY22	%
					17	15	\$13,309.47	88%

Grant Pipeline Report - FY 2025-2026 thru 12-3-2025						
Source	Purpose	Request	Budget	Status	YTD Awarded	Deadlines & Notes
Hardenbergh Foundation	Unrestricted - General Ops	\$25,000.00	\$ 25,000.00	Pending		Notification expected in mid-December
MN STEM Ecosystems Grant	Restricted - STEM	\$25,000.00	\$ -	Declined	\$0.00	Submitted LOI Sept. 15, 2025
Capital Group Associate Involvement Grant Program	Unrestricted - General Ops	\$25,000.00		Pending		Submitted 11/24/2025, notification within 60 days. Invitation from Pete Deavan
Richard Schulze Family Foundation	Unrestricted - General Ops	\$45,000.00	\$ 37,000.00	In Process		LOI process opens in 12/1/2025, invited LOI's accepted 1/9/2026 - 1/30/2026
	6 Month Grant Report	NA	NA	Submitted		10/9/2025
	Final Grant Report	NA	NA			Due 4/8/2026
Athwin Foundation	Unrestricted - General Ops	\$3,000.00	\$2,000.00	Pending		Submitted 11/6/2025, notification expected in December
People First AI Fund	Restricted - Educator AI Literacy	\$50,000.00	\$0.00	Declined	\$0.00	No feedback provided
Schott Foundation	Restricted - STEM Program	\$100,000.00	\$ 100,000.00			Due April 2026
Xcel Energy Foundation	Restricted - STEM Program	\$27,500.00	\$ 25,000.00			Due March 2026
	Final Grant Report	NA	NA			6/12/2026
3M Foundation	Restricted - STEM Prog/underserved students (SciSci Programming)	\$25,000.00	\$0.00	Awarded	\$25,000.00	
	2025 Final Grant Report	NA	NA	In Process		Due 10-3-2025
	Strategic initiatives that align with OBT objectives - no grant applications accepted. Grants awarded based on stakeholder engagement and research by OBT.	TBD	\$0.00	In Process		Tim will schedule follow-up meeting to discuss strategic areas and which ones are the best fit for funding to fit in their new strategic priorities
Otto Bremer Trust						
Horton, Inc	Support the surrounding community in a variety of ways. They have a vested interest in STEM. Could also be a sponsorship prospect	TBD	\$0.00	In Process		Met with and sent outline of our mission and programs to Sarah Aesoph. CFO/CIO, sarah.aesoph@hortonww.com. Waiting for her response.
GHR Foundation	Restricted - Programming (no grant deadlines published)		\$0.00	In review		Sponsorship partners at Opus with provide introduction to new program officer at foundation
			\$ 189,000.00	Total Awarded YTD	\$25,000.00	
Other Funding Provided By Community Partners						
We Share Solar (WSS)	WSS supplemental funding for Legacy Schools (\$6500/10 solar suitcases/school/11 schools			Awarded	\$65,000.00	Funding provided by WSS for MINNDEPENDENT member schools
Science from Scientist (SciSci)	SciSci supplemental funding to serve metro schools underserved students (8 schools served by program)			Awarded	\$26,000.00	Funding provided by SciSci for MINNDEPENDENT member schools
Total Awarded					\$91,000.00	