

## Development Narrative Report FY 25/26 (Thru 11/5/2025)

### GRANTS

#### Recent Grant Updates

- **Awarded** – \$25,000 grant from 3M to support STEM general operations. Internal system error with 3M in processing the check and working with support to reissue a new check.
- Submitted 2024 Year End Impact Report to 3M

#### Grant Submissions

- **Pending** – \$25,000 to support General Operations, with additional \$20,000 Capital Request for technology upgrades and CRM expansion to the Hardenbergh Foundation. Award notification is expected in December.
- **Pending** - \$50,000 to support educator AI literacy to the People First AI Fund 2025.
- **Declined** - \$25,000 to support STEM Program to the MN STEM Ecosystems Grants

#### Meetings and Funding Updates

- Scheduling follow-up with Otto Bremer Foundation to discuss best fill for future grant submittal.

#### Potential Funding Opportunities

- Sending LOI's to a prospect list of small family foundations with planned follow-up.
- 4 prospective supporters referred by Board of Directors

### TRUSTS

- None YTD

### ANNUAL FUND

Category	# of Donors	Total YTD Amount	# of New Donors
Individuals/Orgs/Corp	9	\$8571.95	1
Trusts	0	0	0
Foundations	1	\$25,000	0
Sponsors	29	54,700	5
			<b>% Giving</b>
Board (21)	5	\$6871.95	25%

#### **FY24/25 Individual/Organization/Corporation Donors (Does not include sponsors)**

1. Tim Benz
2. Best Buy/Anastasia Benz
3. Michael Lamb
4. Heidi Gallus
5. Mike Brennan
6. M. William Lower
7. Roger Maulik
8. The Mark E. and Mary A. Davis Foundation

9. Peter and Leeann Deavan

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**SPONSORSHIPS**

**2025 School Leadership Conference (Sept. 22-24, 2025)**

Langer Construction	\$3000
Thrivent	\$3000
Enquiry Tracker	\$3000
FACTS	\$3000
Canopy IT Solutions	\$3000
Cognia	\$3000
Slow Road Photo	\$3000
Renaissance	\$3000
Tools for Success	\$1800
Opus Group	\$1800
Solid Rock Construction	\$1800
Donald's Uniform	\$1800
Escale Advisors	\$1800
Catapult Learning	\$1800
Sadlier	\$1800
Pope Design Group	\$1800
Revolution Sporting Goods	\$1800
Teaching Channel - <b>NEW</b>	\$1800

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**FY 25-26 School Leadership Sponsorship** **\$42,000**  
**Sponsorship Goal** **\$42,000**

**Preferred Partnership Program**

Thrivent	\$500
Langer Construction	\$500
Cognia	\$500
Enquiry Tracker	\$500
Phoenix School Counseling, LLC	\$500
Tools for Success	\$500
Renaissance	\$500
Pope Design Group	\$500
Escale Advisors	\$500
Catapult Learning	\$500

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**FY 25-26 Preferred Partnership Program Sponsorship** **\$5000**  
**Sponsorship Goal** **0**

**2025 STEM Education Conference (Aug 13, 2025)**

MN Zoo	\$250
Thrivent	\$500
Science from Scientists	\$500
Code Savvy - <b>NEW</b>	\$500
ATSR - <b>NEW</b>	\$500
High Tech Kids	\$250
MN Agriculture in the Classroom	\$250
Sadlier Publishing	\$500
SmartLab	\$500
The Works Museum - <b>NEW</b>	\$250
Fenworks	\$500
MN HOSA - <b>NEW</b>	\$250
Teaching Channel - trade for a presenter	\$0

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<b>FY25-26 STEM Education Conference Sponsorship</b>	<b>\$4750</b>
<b>Sponsorship Goal</b>	<b>\$4000</b>

**Other Organization Sponsorships 2025-2026**

Thrivent - ENEWS Spotlight Sponsor (6 issues, 7/25 - 12/25)	\$1200
Thrivent - PD Webinar Sponsor (1 webinar)	\$750
Opus Design Group - ENEWS Spotlight Sponsor (5 issues, 7/25 -11/25)	\$1000

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<b>FY 25-26 YTD Other Sponsorships</b>	<b>\$2950</b>
<b>Other Sponsorship Goal</b>	<b>\$6000</b>

FY 2025/2026 DEVELOPMENT FUND REPORT (Thru November 7, 2025)								
<b>Grants</b>		<b>FY26 PLAN</b>	<b>FY26 YTD</b>	<b>FY 25 YTD</b>	<b>Donors</b>	<b>FY 26 YTD</b>	<b>FY 25 YTD</b>	
	<b>Unrestricted</b>	\$80,000.00			\$10,000 +			
	<b>STEM</b>	\$125,000.00	\$25,000.00	\$50,000.00	\$5,000 - \$9,999	1		
		<b>\$205,000.00</b>	<b>\$25,000.00</b>	<b>\$50,000.00</b>	\$1,000 - \$4,999	1	1	
					\$1-999	7	5	
<b>Honor Fund</b>					<b>TOTAL</b>	<b>9</b>	<b>6</b>	
	<b>Honor Fund/Unrestricted</b>	\$80,000.00	\$8,571.95	\$2,295.44				
	<b>HH Trust</b>	\$42,750.00	\$0.00		<b>Foundations</b>	<b>FY 26 YTD</b>	<b>FY 25 YTD</b>	
		<b>\$122,750.00</b>	<b>\$8,571.95</b>	<b>\$2,295.44</b>	\$100,000 +			
					\$50,000 - \$99,999		1	
<b>Sponsorships</b>					\$25,000 - \$49,999	<b>1</b>		
	<b>Awards</b>	\$35,000.00	\$0.00	\$0.00	\$10,000 - \$24,999			
	<b>SLC</b>	\$42,000.00	\$47,000.00	\$44,000.00	\$1 - \$9,999			
	<b>STEM</b>	\$4,000.00	\$4,750.00	\$5,000.00	<b>TOTAL</b>	<b>1</b>	<b>1</b>	
	<b>Seminars/Enews</b>	\$6,000.00	\$2,950.00	\$2,400.00				
		<b>\$87,000.00</b>	<b>\$54,700.00</b>	<b>\$51,400.00</b>	<b>Sponsors</b>	<b>FY 26 YTD</b>	<b>FY 25 YTD</b>	
					\$5,000+	1	3	
<b>TOTAL</b>		<b>\$414,750.00</b>	<b>\$88,271.95</b>	<b>\$103,695.44</b>	\$2,500-\$4,999	7	4	
					\$1,000-\$2,499	10	10	
					\$1-\$999	11	13	
					<b>TOTAL</b>	<b>29</b>	<b>30</b>	
					<b>Board Giving FY26</b>			
					Total Members	Donors	Total FY26	%
					20	5	\$6,871.95	<b>25%</b>
					<b>Board Giving FY25</b>			
					Total Members	Donors	Total FY25	%
					17	17	\$25,112.54	<b>100%</b>
					<b>Board Giving FY24</b>			
					Total Members	Donors	Total FY24	%
					17	17	\$22,194.75	<b>100%</b>
					<b>Board Giving FY23</b>			
					Total Members	Donors	Total FY23	%
					18	13	\$11,734.59	<b>72%</b>

Grant Pipeline Report - FY 2025-2026 thru 9-8-2025						
Source	Purpose	Request	Budget	Status	YTD Awarded	Deadlines & Notes
Hardenbergh Foundation	Unrestricted - General Ops	\$25,000.00	\$ 25,000.00	Pending		Submitted 10-12-2025
MN STEM Ecosystems Grant	Restricted - STEM	\$25,000.00	\$ -	Declined	\$0.00	Submitted LOI Sept. 15, 2025
Richard Schulze Family Foundation	Unrestricted - General Ops	\$45,000.00	\$ 37,000.00			LOI process opens in 12/1/2025, Invited LOI's accepted 1/9/2025 - 1/30/2025
	6 Month Grant Report	NA	NA	Submitted		10/9/2025
	Final Grant Report	NA	NA			Due 4/8/2026
Athwin Foundation	Unrestricted - General Ops	\$3,000.00	\$2,000.00	Pending		Submitted 11/6/2025, notification expected in December
People First AI Fund	Restricted - Educator AI Literacy	\$50,000.00	\$0.00	Pending		Submitted 10/8/2025
Schott Foundation	Restricted - STEM Program	\$100,000.00	\$ 100,000.00			Due April 2026
Xcel Energy Foundation	Restricted - STEM Program	\$27,500.00	\$ 25,000.00			Due March 2026
	Final Grant Report	NA	NA			6/12/2026
3M Foundation	Restricted - STEM Prog/underserved students (SciSci Programming)	\$25,000.00	\$0.00	Awarded	\$25,000.00	
	2025 Final Grant Report	NA	NA	In Process		Due 10-3-2025
	Strategic initiatives that align with OBT objectives - no grant applications accepted. Grants awarded based on stakeholder engagement and research by OBT.	TBD	\$0.00	In Process		Tim will schedule follow-up meeting to discuss strategic areas and which ones are the best fit for funding to fit in their new strategic priorities
Otto Bremer Trust	Support the surrounding community in a variety of ways. They have a vested interest in STEM. Could also be a sponsorship prospect	TBD	\$0.00	In Process		Met with and sent outline of our mission and programs to Sarah Aesoph, CFO/CIO, sarah.aesoph@hortonww.com. Waiting for her response.
Horton, Inc	Restricted - Programming (no grant deadlines published)		\$0.00	In review		Sponsorship partners at Opus with provide introduction to new program officer at foundation
GHR Foundation						
			\$ 189,000.00	<b>Total Awarded YTD</b>	<b>\$25,000.00</b>	
<b>Other Funding Provided By Community Partners</b>						
We Share Solar (WSS)	WSS supplemental funding for Legacy Schools (\$6500/10 solar suitcases/school/11 schools)			Awarded	\$65,000.00	Funding provided by WSS for MINNDEPENDENT member schools
Science from Scientist (SciSci)	SciSci supplemental funding to serve metro schools underserved students (8 schools served by program)			Awarded	\$26,000.00	Funding provided by SciSci for MINNDEPENDENT member schools
				<b>Total Awarded</b>	<b>\$91,000.00</b>	